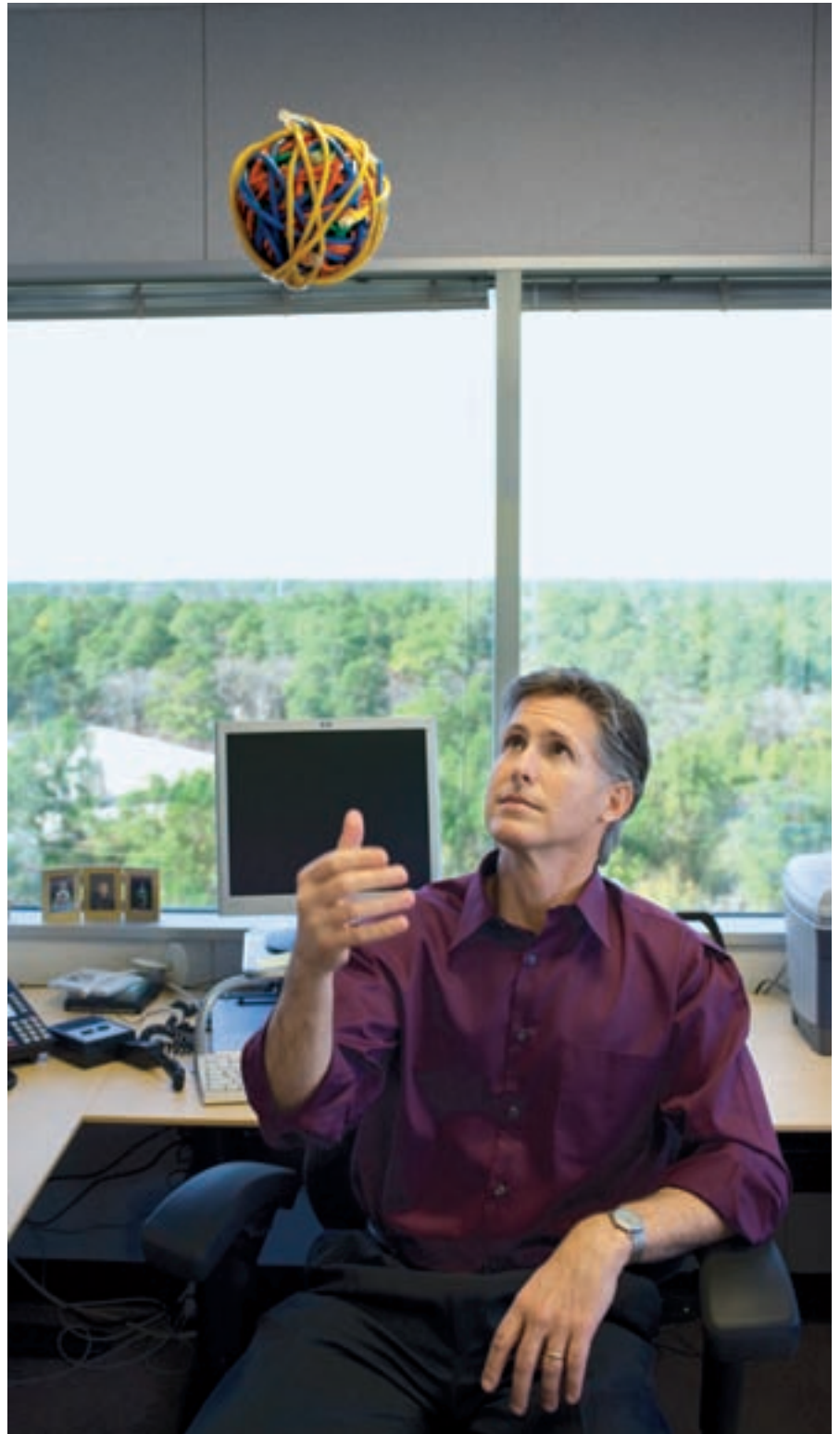


HP Certified Professional Program







Program Guide
March 2008 edition



HP Certified Professionals.
Get IT right the first time.



Skills & Competencies

<p>Sales Certification</p> <p>HP sales certifications are designed to ensure sales professionals can effectively anticipate a customer's business needs and provide the very best HP solution.</p>	<p>Accredited Sales Professional ASP </p>	<p>HP Accredited Sales Professional Requires an individual to gather customer business requirements, recognise the opportunities and make recommendations from the HP solutions portfolio that would solve business needs.</p>	<ul style="list-style-type: none"> • Ideal candidate: Account-aligned sales generalist who sells solutions based on HP technologies to their customers • Prerequisite: None
<p>Presales Certification</p> <p>HP presales certifications equip technical IT professionals with the breadth of skills necessary to effectively plan and design HP-based solutions for customers.</p>	<p>Accredited Presales Professional APP </p>	<p>HP Accredited Presales Professional Requires an individual to gather customer business requirements, recognise opportunities and make recommendations for a solution that will solve business needs.</p>	<ul style="list-style-type: none"> • Ideal candidate: Account-aligned technology generalist who plans and designs solutions based on HP technologies for their customers • Prerequisite: None
<p>Systems Integration Certification</p> <p>HP integration certifications equip technical IT professionals with the depth of skills needed in the design, implementation and support of HP solutions.</p>	<p>Accredited Integration Specialist AIS </p>	<p>HP Accredited Integration Specialist Given a set of customer business requirements, this individual is required to design, support and integrate a business-class solution (potentially including platform, operating system, software, storage, network and option components) to solve business needs.</p>	<ul style="list-style-type: none"> • Ideal candidate: Anyone who deploys business-class solutions based on HP technologies • Prerequisite: Potentially an HP Certified Systems Administrator certification or a third-party operating system exam and/or certification
<p>Systems Administration Certification</p> <p>HP administration certifications provide IT professionals with setup, administration and management skills they need to effectively maintain and manage HP operating systems and other solutions.</p>	<p>Certified Systems Administrator CSA </p>	<p>HP Certified Systems Administrator This level of certification requires an individual to perform hands-on installation, configuration, administration and support of HP solutions and/or HP operating systems in networked environments.</p>	<ul style="list-style-type: none"> • Ideal candidate: Anyone who deploys or manages HP solutions or HP operating systems • Prerequisite: None
<p>Systems Development Certification</p> <p>HP developer certifications provide software developers with the skills and knowledge they need to develop software solutions based on HP technologies.</p>	<p>Certified Systems Developer CSD </p>	<p>HP Certified Systems Developer Given a set of customer business requirements, this individual is required to design, implement, test, and maintain software which meets business needs.</p>	<ul style="list-style-type: none"> • Ideal candidate: Anyone who codes software solutions based on HP technologies • Prerequisite: None
<p>Hardware Support Certification</p> <p>HP hardware support certifications equip an individual to provide basic hardware support for commercial/business-class HP products.</p>	<p>Accredited Platform Specialist APS </p>	<p>HP Accredited Platform Specialist This individual is required to provide basic hardware support for the purpose of restoring consumer and business-class hardware to factory operational levels.</p>	<ul style="list-style-type: none"> • Ideal candidate: Anyone who provides hardware maintenance and support on HP products • Prerequisite: Potentially a third-party industry standard certification

Make yourself invaluable

Gain increased value in the eyes of your customers, employers and co-workers. That's one of the many benefits of attaining an HP Certified Professional Program certification. And with the tools, training, support and brand value provided by the HP Certified Professional Program, you're not only establishing your expertise, you're enhancing your skills and increasing your market value.

Bridge the skills gap

In our competitive global economy, businesses need increasingly complex IT solutions to drive better business outcomes. However, many of the technical staff in the existing IT workforce don't have the relevant skills that businesses need today. While many sales professionals don't have the right sales and industry knowledge to understand the real needs of a customer's business and offer them the best solution. As a result, the expertise of highly skilled technical and sales professionals is more valuable than ever.

Bridge this skills gap and increase your value with course offerings and certifications in the latest technologies through the HP Certified Professional Program. With highly relevant, practical training and intensive knowledge-transfer conferences and events, you'll gain the skills employers and customers demand.


Boost your confidence, skills and sales

As an HP Certified Professional, you are the human force that brings technology to customers, makes it work and helps it support business goals. And with the expertise you develop and specialized support from HP, you reduce time to solution and demonstrate a higher level of performance. In short, when you become an HP Certified Professional, you are in demand.

Be inspired

This comprehensive program guide provides an overview of the HP Certified Professional Program. In its pages, you'll find information on all HP certifications and the steps for attaining them. We hope you will be inspired by the course selection and the possibilities that being an HP Certified Professional can do for your career. If you have feedback or questions, please e-mail us at certification.emea@hp.com or visit www.hp.com/go/certification/emea

HP Certified Professionals.
Get IT right the first time.



Alexander Lehrmann
Director,
HP Certification & Partner Education, EMEA

Take your career to the next level

Join more than 135,000 professionals worldwide who are on the fast track to success. Equipped with comprehensive sales and technical skills, HP Certified Professionals have the up-to-date competencies and the resources to sell, design and deliver HP technologies, services and solutions that effect positive business outcomes.

Recognised around the world, the HP Certified Professional Program provides you with the relevant resources and knowledge to bridge the skills gap. The program offers six focus areas: Sales, Presales, Systems Integration, Systems Administration, Systems Development and Hardware Support. By investing in your skills in one or more of these areas, you'll advance your career and enjoy a competitive advantage in the field.

Benefits for customers, employers and you

Customers hold HP Certified Professionals in high esteem and recognise their exceptional skills and knowledge. No wonder: a study by IDC showed that certified professionals deliver measurable business value to customers – bringing them faster ROI, more productivity, less downtime and improved reliability.

Companies employing HP Certified Professionals consider them an important asset. They provide outstanding and consistent technology services that deliver measurable business value. And they are the required individuals that partners need to become HP Preferred Partners and HP Specialists.

According to a 2007 survey of HP Certified Professionals, 85 percent of your peers are pleased with our program overall – an average 15 percent higher satisfaction level than the nearest competitor certification program! Among the things they rated high are the diverse program offerings, regular updates, practical business applications and the higher profile they enjoy.

Certified to solve problems

Giuseppe Vitali, an HP Certified Professional at CDM TecnoConsulting in Sorbolo, Italy, has a number of HP certifications including a Unix® CSE and an ASE on Integrity systems. Vitali credits his HP training with helping him offer complex solutions to his customers, enabling him to solve their business problems. Antonio Riso, managing director of CDM TecnoConsulting agrees: "The benefit of HP training is that it is evidence of the difference we offer and the competence we have compared to other companies. We offer, very, very complex solutions ... so certification is a real necessity."



Enable the HP Preferred Partner Program

The HP Preferred Partner Program is based on the expertise of HP-certified sales and technical professionals. That's because organisations that wish to qualify as HP Preferred Partners must have a required number of HP Certified Professionals with specific certifications on staff. As a result of your individual expertise, Preferred Partners enjoy a close working relationship with HP and access to special benefits and compensation. At the same time, customers trust HP Preferred Partner organisations to have skilled professionals who can deliver solutions with business value.

Develop specialized expertise

Preferred Partners can also specialize in a particular area of competence when they have HP Certified Professionals on staff with specialized training. This enables them to provide end customers with a deep expertise in selected areas of HP's technology. They also enjoy further business benefits, and really stand out from their competitors.

When you achieve certifications that enable and maintain HP Preferred Partner or HP Specialist status, you're helping to set your employers apart from the crowd, while establishing your value to your partner organisations.

HP Certified Professionals.
Get IT right the first time.

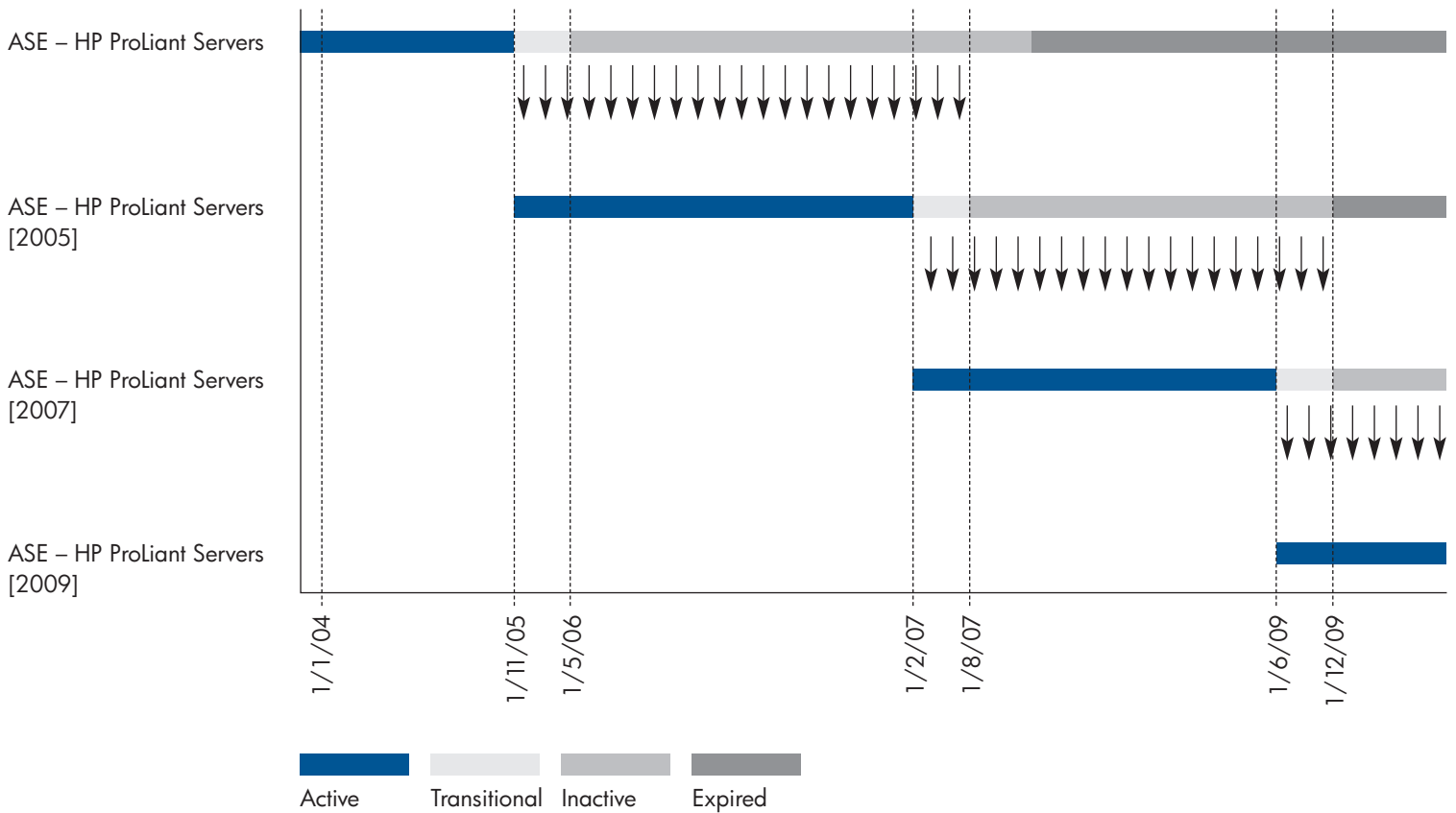
Get into TOP Shape

A new HP initiative called TOP Shape is helping HP Preferred Partners not only meet minimum program requirements, but to exceed them. Based on a partner's unique business profile, HP will make personalised skills recommendations. By investing in the recommended skills, partners can optimise and enhance their in-house expertise and offer more value to their customers. At the same time, partners are bringing more value to their business with the ability to provide the right skills in the right place at the right time. This means with TOP Shape, HP Preferred Partners will be getting more information and encouragement to support HP training and certification for their staff – you.



Certification upgrade paths

Certification upgrade paths provide HP Certified Professionals with clear, simple roadmaps that allow easy upgrades to the newest version of your certification. This is a fundamental change to the program and offers you, as an HP Certified Professional, more choice of when to upgrade to a newer certification version. However, make sure you take advantage of this fast and easy way to upgrade in time. It protects the investments you have already made and maintains your access to valuable exclusive resources.



Staying ahead is a matter of continuous learning

While a certification provides unquestioned proof of your knowledge and skills, learning – especially in the fast-paced IT industry – doesn't simply stop after certification. That's why HP Certified Professionals are asked to complete continuous learning activities each year to keep their knowledge current.

Continuous learning [2008] provides access to a broad range of pre-selected and up-to-date learning activities based on an easy-to-use menu structure. The activities reflect new product introductions and the latest technology, as well as the most relevant partner education highlights. We've put the focus on knowledge that helps you stay competitive and profitable. That's why completing a certification upgrade path, for example, is also a valid continuous learning activity.

Continuous learning [2008] is mandatory for all HP Certified Professionals in Europe, the Middle East and Africa. Completing continuous learning [2008] involves simply completing one activity from the appropriate menu for your certification type. Continuous learning activities can consist of events, web-based or instructor-led training. If you become certified in 2008, you do not need to complete continuous learning [2008].

For more information and access to the menus, please visit www.hp.com/go/certification/emea and select "Continuous learning 2008".

HP Sales Academy

Customers are under increasing pressure to ensure that their technology investments deliver real benefits back to the business. To help sales professionals drive higher margin sales, the HP Sales Academy provides the knowledge, sales approach and hands-on practice to sell solutions that deliver significant, measurable business value. After the success of the first two modules of this six-part series, HP is launching the third module this year, which will focus on pipeline management. Participation in one of the HP Sales Academy modules also counts towards completion of continuous learning [2008] for sales certifications.

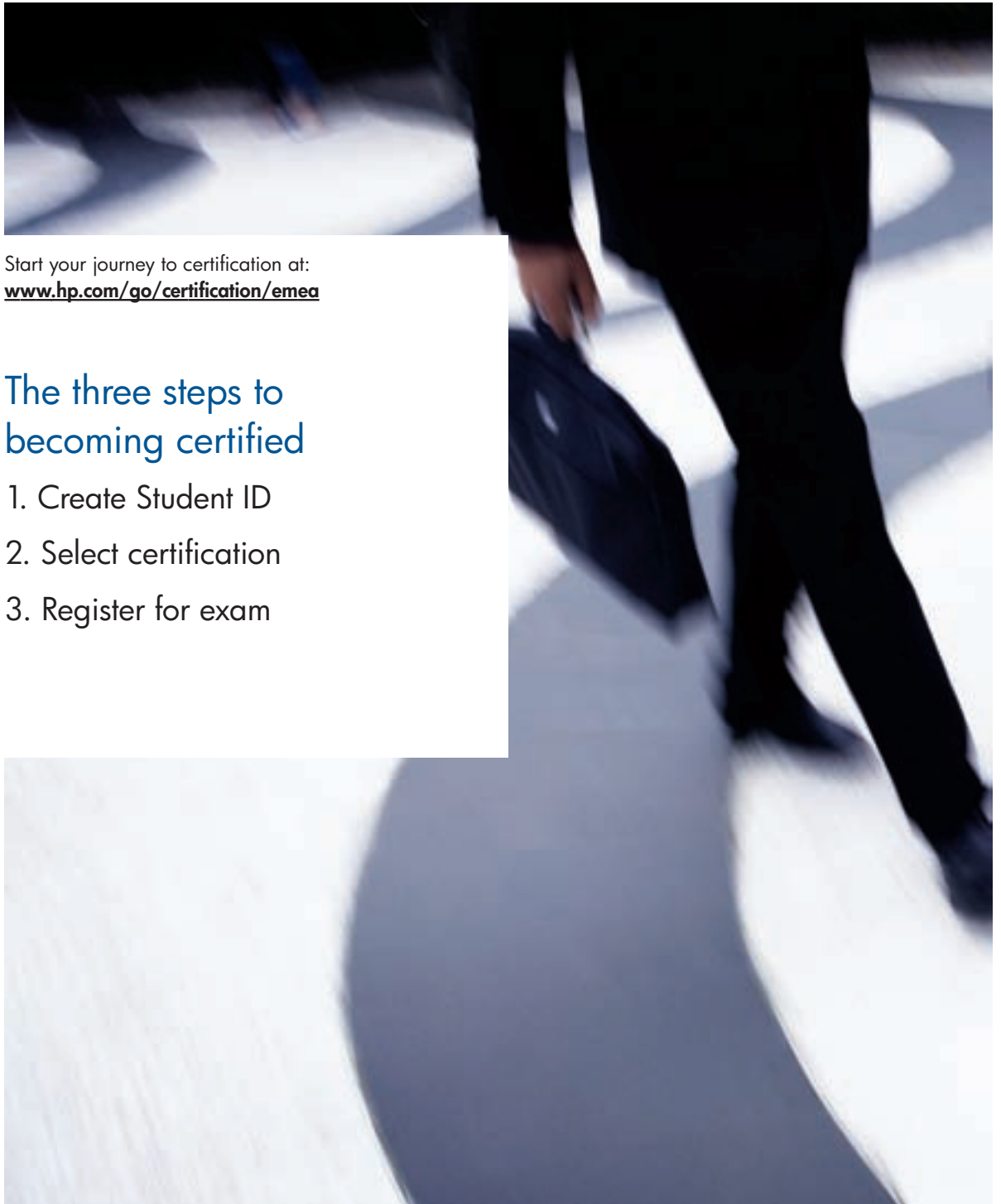
For more information on the HP Sales Academy, visit www.hpsalesacademy.com



Reach new heights

HP Certified Professionals also gain access to privileged information, resources and networking possibilities. At events such as the exclusive annual HP StorageWorks Systems Engineers Conference in Colorado, Accredited Systems Engineers (ASEs) and Master ASEs are introduced to the latest technological developments and have access to the industry's leading experts. And at the intensive HP Enterprise Technology Summits, participants have said they have increased their revenue by as much as 20 percent just from the knowledge they gained at the conferences.

Getting certified



Start your journey to certification at:
www.hp.com/go/certification/emea

The three steps to becoming certified

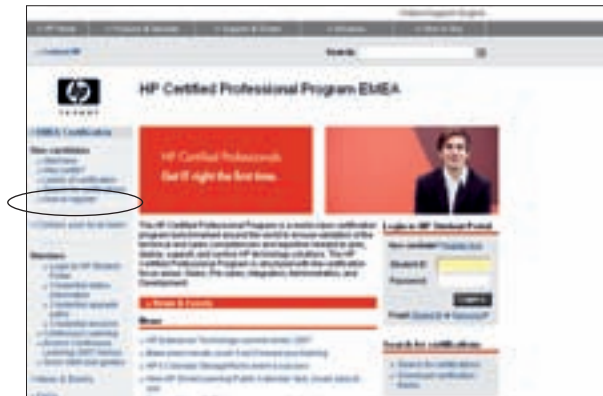
1. Create Student ID
2. Select certification
3. Register for exam

Subject to change without notice: www.hp.com/go/certification/emea

1 Create Student ID



The HP Certified Professional Student ID acts as your secured entry point into the valuable world of HP training and certification, and it helps you to track your benefit entitlement.



Individuals must create their own unique Student ID to participate in the program. Note that the HP Student ID remains with you throughout your certified life.

www.hp.com/go/certification/emea

To create a student profile, all new candidates should start here (go to "How to register"):
www.hp.com/certification/emea/how_register.html



This website explains how to register:
www.hp.com/certification/emea/how_register.html

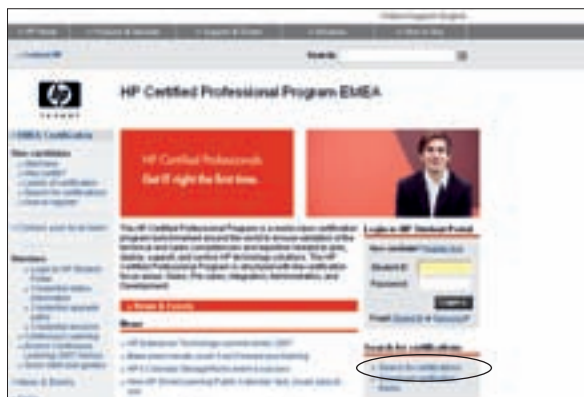


Complete all fields in this form.
An HP Certified Professional Student ID will immediately be given to you upon successful submission of this form.

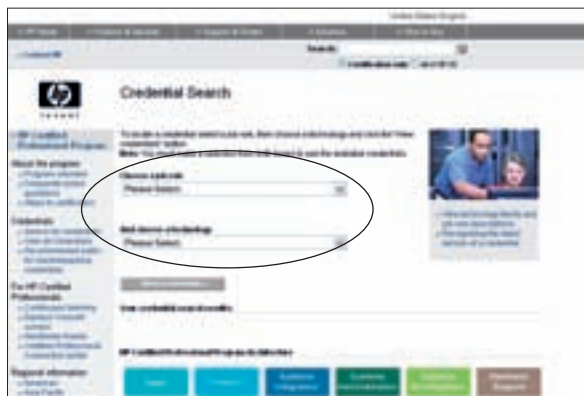
Subject to change without notice: www.hp.com/go/certification/emea

2 Select certification

HP certifications equip individuals with the skills necessary to effectively plan, design, implement and support HP-based solutions and technologies. The following pages show you how to search for certifications by job role and technology family.



Information about certifications can be found here: www.hp.com/certification/emea



To locate a certification, select a job role, then choose a technology.



To see your certification search results, click the "View credentials" button and select the certification you are interested in.

Subject to change without notice: www.hp.com/go/certification/emea

2 Select certification



Once you have selected a certification, you will find information on the prerequisite, core and elective exam requirements as well as links to exam preparation guides and supporting course information for each exam.



Please make sure you click on the “Europe, Middle East and Africa” button to see the course information for your country/region.



To find out more information about the exam, click on the exam code. This will open the exam preparation guide. To register for a course, click on the course code.

2 Select certification

Preparatory courses and material

You can book both instructor-led and self-paced courses in HP's learning management portal, Smart Learning, available at <https://www.hpsmartlearning.com/hpcpindex.asp>

It is highly recommended that you undertake the courses associated with each exam and/or possess equivalent on-the-job experience required to fulfil exam requirements. Also please make sure that you fulfil the required prerequisites.

Instructor-led courses

Instructor-led courses are highly interactive sessions that enable proactive participation, sharing, networking and more timely access to product information. Courses may be conducted face-to-face or through interactive sessions over the Internet. Technical training focuses on hands-on/lab work giving you the opportunity to work in a safe environment. Prior registration is required.

Self-paced courses

A wide selection of web-based training and downloadable courses offers you the flexibility to learn about products and technologies at your convenience, 24 hours a day. No prior registration is required.



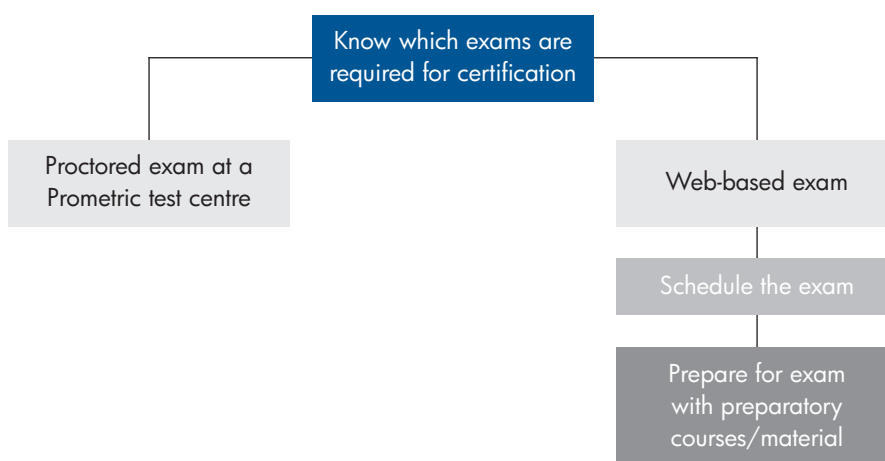
Subject to change without notice: www.hp.com/go/certification/emea

3 Register for exam



Exam types

After proving their knowledge and skill levels by passing the required exams and meeting the prerequisites, candidates attain HP Certified Professional accreditation.



Proctored exam at a Prometric test centre (HPO-XXX)

Candidates are required to demonstrate mastery of the subject in a controlled environment and without recourse to external tools and information resources.

Tests are conducted in Prometric test centres throughout Europe, the Middle East and Africa.

Required test scores are set, based on extensive analysis of the results achieved by experts with extensive knowledge of the subject matter. The required scores are communicated to candidates prior to the exam.

Web-based exam (HP2-XXX)

Candidates are required to demonstrate mastery of the subject in an uncontrolled environment. The candidate can use any external tools or information resources they choose.

Tests have a time limit. As a result, the candidate must have a comprehensive understanding of the subject in order to complete the exam within the given time.

Tests are conducted over the web in a secure browser environment. This means they can be taken in the office or at home, 24 hours a day.

3 Register for exam

Register for exam

Exam registration is administered online at the Prometric website. You must have a valid HP Certified Professional Student ID to register for an exam.

Students should start here for all information: www.hp.com/certification/emea/exams.html



The screenshot shows the Prometric registration form with the following steps:

- Step 1: Select your area of study**
Select one:
 Information Technology (IT) Certification
 Academic, Professional Courses & Certification, Assessment, and Corporate Programs
 Other
- Step 2: Select your Testing Program**
Please select your testing program, please:
New/Refresh
- Step 3: Select your location**
Please select your country and state (if applicable):
Country: [dropdown] State (if applicable): [dropdown]
Region: [dropdown]

Proctored exams at a Prometric test centre

HP0-XXX exams are proctored and held at Prometric test centres in your country. Register for proctored exams at a Prometric test centre at www.2test.com. Select "Hewlett Packard" under "Testing Program" and then specify your country of testing under "Region".



The screenshot shows the Prometric website with the registration process. A red circle highlights the "Register for an exam" link in the footer.

Web-based exams

HP2-XXX exams can be completed online 24 hours a day. To register for an exam, you require a Prometric user ID. If you are a first-time user, you can create your own Prometric user ID. If you are a returning candidate and already have a Prometric user ID, then you can directly log in to register for your chosen exam.

<http://ibt.prometric.com/hponline-emea>

Before and after the exam



Exam preparation

Test analysis conducted by HP and Prometric clearly show that a comprehensive course of class attendance, self-study and review is required to pass the certification exam on the first attempt. Therefore, it is essential that you:

- First read through the exam preparation guide to understand what resources are available
- Take adequate time to review all the information presented in class
- Review all reference documentation and support materials
- Answer all Progress Reviews contained in the student training materials
- Complete all written and “hands-on” lab assignments
- Review Self-Assessment Guides

Exam results

Upon completion of your exam online or at an Authorised Prometric Testing Centre, you will receive immediate online notification of your pass/fail status. You will also receive a certified report indicating your pass/fail status and your exam results by section (where appropriate). Your individual test scores will be automatically “uploaded” to the HP certification database where your certification history is recorded. HP typically receives your exam results within five business days from the date the test was taken.

In the event you have not passed the exam, you can retake it. For our current retake policies please refer to our program website, available at:

www.hp.com/certification/emea/exams.html

Getting certified

If your HP Certified Professional certification requires a third-party prerequisite, you should provide a scanned copy of your certificate/transcript of operating system or third-party certification to certification.emea@hp.com

If the exam concludes the requirements for a particular certification, a certificate and welcome kit will be issued automatically.

Contact Information

HP Certified Professional Program website:

www.hp.com/go/certification/emea

General program enquiries:

certificationandeducation.emeasupport@hp.com

Benefit from presales support



As an HP Certified APP, APC, AIS, ASE or Master ASE, you have access to added-value assistance on technical presales enquiries. HP InfoCenter helps you answer your questions on commercial and enterprise products and solutions. InfoCenter's service covers all product-related questions that may occur during the presales phase of a deal. This includes support on product features and functionality, compatibility, licensing information, ordering instructions, configuration, system solutions, competitive positioning, product introductions, obsolescence and replacement, trade-in and upgrades and marketing programs. It also includes information on system support services.

Supported HP products

- Servers (Alpha, HP 9000, Integrity, HP ProLiant)
- HP operating systems (OpenVMS, Tru64 UNIX®, HP-UX)
- Software
- HP OpenView portfolio
- Networked Storage Solutions
- Workstations
- Business desktops
- Notebooks
- Handheld devices
- Networking products (ProCurve)

How to contact InfoCenter

The service is accessible via e-mail and phone:

InfoCenter@hp.com

Austria	+800 7031 7031
Belgium	02 778 7787
Denmark	+800 7031 7031
Finland	+800 7031 7031
France	+800 7031 7031
Germany	01805 23 5492
Ireland	+800 7031 7031
Italy	+800 7031 7031
Luxembourg	+800 7031 7031
Netherlands	020-547 9019
Norway	+800 7031 7031
Portugal	+800 7031 7031
South Africa	+800 7031 7031
Spain	+800 7031 7031
Sweden	020-84 8500 (or +800 7031 7031)
Switzerland	+800 7031 7031
UK	+800 7031 7031
Others	+49 7031 468 3256





Certificates

HP Desktops, Workstations & Notebooks

APS – HP Commercial Desktops, Workstations & Notebooks	66
APS – HP Smart Desktop Services [2005]	66

HP Imaging and Printing

ASP – HP Imaging & Printing Solutions	20
ASC – HP Imaging & Printing Solutions	26
APP – HP Imaging & Printing Solutions	28
APC – HP Imaging & Printing Solutions	31
APS – HP Designjet Solutions [2006].	66
APS – HP LaserJet Solutions [2006].	67

ProCurve Networking

ASP – ProCurve Networking [2008]	21
ASC – ProCurve Networking [2005]	25
AIS – ProCurve Networking [2006]	34
ASE – ProCurve Networking & Mobility [2008]	47
ASE – ProCurve Networking & WAN Technologies [2008]	47
Master ASE – ProCurve Networking Convergence Specialist [2008].	57
Master ASE – ProCurve Networking Secure Mobility Specialist [2007]	57
APS – ProCurve Networking [2004]	67

HP Industry Standard Servers (HP ProLiant Servers)

ASC – HP BladeSystem [2007]	24
AIS – HP ProLiant ML/DL Servers [2007].	32
AIS – HP BladeSystem [2007]	32
ASE – HP ProLiant ML/DL Servers [2007].	44
ASE – HP BladeSystem [2007]	45
Master ASE – HP ProLiant High Availability & Clustering Solutions	56
APS – HP ProLiant ML/DL Servers [2007].	68
APS – HP BladeSystem [2007]	68
APS – HP ProLiant Storage Server Workgroup Products [2005]	68

HP Storage Solutions

ASC – HP Enterprise Storage Solutions [2005]	24
ASC – Specialty in HP StorageWorks XP Solutions [2005]	25
APC – HP Enterprise Storage Solutions	30
APC – Specialty in HP StorageWorks XP Solutions [2005]	30
AIS – HP StorageWorks	34
AIS – Specialty in HP StorageWorks Data Protector [2007]	35
AIS – Specialty in HP StorageWorks – ProLiant Storage Server Products [2005].	35
ASE – HP StorageWorks [2005].	48
Master ASE – HP SAN Architect – Data Availability Solutions [2005].	56
APS – HP StorageWorks MSA1000 & MSA1500 [2005]	69
APS – HP StorageWorks MSL Tape Libraries [2006]	70
APS – HP StorageWorks Optical Storage (UDO & MO) [2004]	70

HP Business Critical Systems

ASC – HP Superdome Server Solutions [2005]	24
APC – HP Superdome Server Solutions [2005]	30
APC – HP Integrity Servers [2006]	30
AIS – HP Integrity Server Systems [2006]	33
AIS – Specialty in HP Integrity Server Support [2005]	33
ASE – HP Integrity Servers [2006]	46
ASE – Specialty in HP Integrity Server Support [2005]	46
CSA – HP-UX 11i v3	58
CSA – HP OpenVMS v8	59
CSE – Specialty in High Availability – HP-UX 11i v3	60
CSE – Specialty in Networking and Security HP-UX 11i v3	60
CSE – Specialty in Virtualization HP-UX 11i v3	60
CSE – HP OpenVMS v8	61

HP Software

ASC – HP Software Applications Solutions [2007]	25
ASC – HP Software Operations Solutions [2007]	25
ASC – HP Software Strategy Solutions [2007]	25
AIS – HP Operations Support Systems Software	36
AIS – HP Operations Center Software v7 for Windows	36
AIS – HP Operations Center Software v8 for UNIX	36
AIS – HP Asset Management v5.x	37
AIS – HP Service Management Software [2006]	38
AIS – HP Performance Insight Software v5.x	39
AIS – HP Network Management Center Software v7	39
AIS – HP Change & Configuration Management Software [2005]	40
AIS – HP Identity Management Software	40
AIS – HP Project and Portfolio Management v7	40
AIS – HP Business Availability Center v6	40
AIS – HP Quality Center v9	41
ASE – Specialty in HP Data Protector Software [2007]	50
ASE – HP Network Management Center Software v7	51
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ASE – HP Operations Center Software v8 for UNIX	53

HP NonStop Systems

AIS – HP NonStop Systems	42
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CSE – HP NonStop Kernel	62
CSD – HP NonStop Application Developer	64

HP Commercial SMB Solutions

ASP – HP Commercial SMB Solutions [2006]	21
APP – HP Commercial SMB Solutions [2006]	29

HP Enterprise Solutions

ASP – HP Enterprise Solutions	21
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HP Partner Programs

ASP – HP Partner Fundamentals [2007]	21
ASP – HP Service Sales [2008]	22



Accredited Sales Professional



HP Imaging & Printing Solutions

Pre-requisites

Web-based Trainings

Courses and exams

Step 1

courses		Choose one of the following								
HP Imaging and Printing Fundamentals v8.1 Instructor-led Course Course Code: 00044644 – 1 Day	or	Selling Enterprise Print Management v8.1 Instructor-led Course Course Code: 00044625 – 2 Days	or	Selling HP Color Effectively v8.1 Instructor-led Course Course Code: 00044624 – 1 Day	or	HP Large Format Printing Sales v8.1 Instructor-led Course Course Code: 00044647 – 1 Day	or	HP Document Solutions v8.1 Instructor-led Course Course Code: 00044626 – 1 Day	or	HP Web Jetadmin Printer Fleet Management Sales v8.1 Instructor-led Course Course Code: 00044969 – 1 Day
IPG Sales Fundamentals v8.1 Exam HP2-B22		Enterprise Print Management v8.1 Exam HP2-B21		Selling HP Color Effectively v8.1 Exam HP2-B19		Large Format Printing Sales v8.1 Exam HP2-B24		Selling HP Document Solutions v8.1 Exam HP2-B20		HP Web Jetadmin Printer Fleet Management – Sales v8.1 Exam HP2-B23
exams										

ASP Certificate



HP Partner Fundamentals [2007]

HP Commercial SMB Solutions [2006]

HP Enterprise Solutions

ProCurve Networking [2008]

None

None

None

None

courses

Choose one of the following

Web-based Trainings:

Introduction

Course Code: **HP3P_101** – 10 Minutes

and

The HP Preferred Partner Program

Course Code: **HP3P_102** – 10 Minutes

and

HP Programs and Initiatives

Course Code: **HP3P_103** – 20 Minutes

and

HP Smart Suite

Course Code: **HP3P_104** – 60 Minutes

and

Business Unit Strategies

Course Code: **HP3P_105** – 60 Minutes

and

Attach, Up- and cross-selling

Course Code: **HP3P_106** – 30 Minutes

and

HP Preferred Partner Sales Challenge

Course Code: **HP3P_107** – 50 Minutes

or

HP Partner Fundamentals

Instructor-led Course

Course Code: **HP3P_100** – 1 Day

HP Commercial SMB Sales Essentials

Web-based Training

Course Code: **38489**

or

Commercial SMB Sales Essentials

Instructor-led Course

Course Code: **38488** – 1 Day

HP Sales Essentials Web-based Training

Course Code: **31442** – 12 Hours

or

HP Sales Essentials Training – Enterprise

Instructor-led Course

Course Code: **31012** – 2 Days

ProCurve Sales Professional Training

Instructor-led Course

Course Code: **38487** – 1 Day


HP Partner Fundamentals Exam **HP2-E02**

exams

Selling HP Commercial Solutions Exam **HP2-E12**

Selling HP Enterprise Solutions Exam **HP2-E13**

ProCurve Sales Professional v8.11 Exam **HP2-Z01**




ASP – HP Partner Fundamentals [2007]

HP Certified Professionals.
Get IT right the first time.




ASP – HP Commercial SMB Solutions [2006]

HP Certified Professionals.
Get IT right the first time.



ASP – HP Enterprise Solutions

HP Certified Professionals.
Get IT right the first time.



ASP – ProCurve Networking [2008]

HP Certified Professionals.
Get IT right the first time.

Accredited Sales Professional



HP Service Sales [2008]

Pre-requisites

Commercial Sales Essentials, Web-based Training, Course Code: **34615**
or
HP Sales Essentials, Instructor-led Course, Course Code: **31011** – 1 Day
or
HP Sales Essentials, Web-based Training, Course Code: **31422**
or
HP Sales Essentials Training Enterprise, Instructor-led Course, Course Code: **31012** – 2 Days

Courses and exams

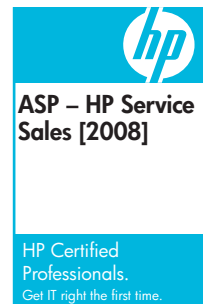
Step 1

courses
Selling HP Care Pack Services
Web-based Training
Course Code:
HP3P_65

HP Service Sales Professional
Exam **HP2-E14**

exams

ASP Certificate





Accredited Sales Consultant



HP BladeSystem [2007]

HP Superdome Server Solutions [2005]

HP Enterprise Storage Solutions [2005]

Pre-requisites

ASP – HP Commercial SMB Solutions [2006]
or
ASP – HP Enterprise Solutions

Optional Introductory Training:
Blade Builder University 1
Web-based Course
Course Code **40696** – 1 Day
or
Blade Builder University 1
Instructor-led Course
Course Code: **BBU1** – 1 Day

ASP – HP Enterprise Solutions

None

Courses and exams

Step 1

courses

Blade Builder University 2
Instructor-led Course
Course Code:
40678 – 1 Day

Selling HP Superdome Server Solutions
Instructor-led Course
Course Code:
32762 – 2 Days

Selling HP Business Class Storage Solutions
Instructor-led Course
Course Code:
37842 – 1 Day

HP BladeSystem Sales Consultant
Exam **HP2-E15**

exams

Selling HP Superdome Server Solutions
Exam **HP2-086**

Selling HP Business Class Storage Solutions
Exam **HP2-K13**

Step 2

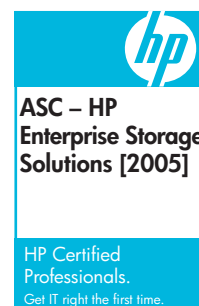
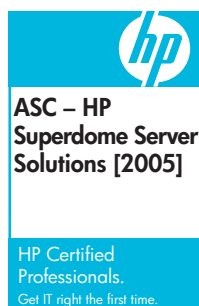
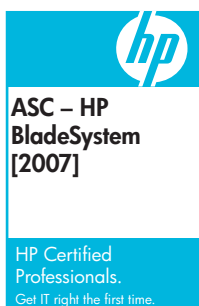
courses

Selling HP Enterprise Storage Solutions
Instructor-led Course
Course Code:
36608 – 2 Days

exams

Selling HP Enterprise Storage Solutions
Exam **HP2-K11**

ASC Certificate



Specialty in HP StorageWorks XP Solutions [2005]	ProCurve Networking [2005]	HP Software Applications Solutions [2007]	HP Software Operations Solutions [2007]	HP Software Strategy Solutions [2007]
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ASC – HP Enterprise Storage Solutions [2005]	ASP – ProCurve Networking [2005]	None	None	None
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<p>courses</p> <p>HP StorageWorks XP Family & Software Solutions Web-based Course Course Code: 32808</p> <hr/> <p>HP StorageWorks XP 24000 Family and Software Solutions KMT Web-based Course Course Code: 37763</p> <hr/> <p>Selling HP StorageWorks XP Disk Arrays Exam HP2-K12</p> <p>exams</p>	<p>ProCurve Sales Consultant Training Instructor-led Course Course Code: 35087 – 1 Day</p> <hr/> <p>ProCurve Accredited Sales Consultant Exam HP2-039</p>	<p>please check our website for a list of all supporting courses (ftp://ftp.hp.com/pub/hpcp/eggs/HP2-N11_DS.pdf)</p> <hr/> <p>HP Software Solutions Foundation Exam HP2-N11</p>	<p>please check our website for a list of all supporting courses (ftp://ftp.hp.com/pub/hpcp/eggs/HP2-N11_DS.pdf)</p> <hr/> <p>HP Software Solutions Foundation Exam HP2-N11</p>	<p>please check our website for a list of all supporting courses (ftp://ftp.hp.com/pub/hpcp/eggs/HP2-N11_DS.pdf)</p> <hr/> <p>HP Software Solutions Foundation Exam HP2-N11</p>
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<p>courses</p> <hr/> <p>exams</p>		<p>please check our website for a list of all supporting courses (ftp://ftp.hp.com/pub/hpcp/eggs/HP2-N14_DS.pdf)</p> <hr/> <p>HP Software Applications Solutions Exam HP2-N14</p>	<p>please check our website for a list of all supporting courses (ftp://ftp.hp.com/pub/hpcp/eggs/HP2-N15_DS.pdf)</p> <hr/> <p>HP Software Operations Solutions Exam HP2-N15</p>	<p>please check our website for a list of all supporting courses (ftp://ftp.hp.com/pub/hpcp/eggs/HP2-N13_DS.pdf)</p> <hr/> <p>HP Software Strategy Solutions Exam HP2-N13</p>
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ASC – Specialty in HP StorageWorks XP Solutions [2005]


HP Certified Professionals.
Get IT right the first time.


ASC – ProCurve Networking [2005]


HP Certified Professionals.
Get IT right the first time.


ASC – HP Software Applications Solutions [2007]

HP Certified Professionals.
Get IT right the first time.


ASC – HP Software Operations Solutions [2007]

HP Certified Professionals.
Get IT right the first time.


ASC – HP Software Strategy Solutions [2007]

HP Certified Professionals.
Get IT right the first time.

Accredited Sales Consultant



HP Imaging & Printing Solutions

Pre-requisites

ASP – HP Imaging & Printing Solutions

Courses and exams

Step 1

courses		Choose three of the following*								
HP Imaging and Printing Fundamentals v8.1 Instructor-led Course Course Code: 00044644 – 1 Day	or	Selling Enterprise Print Management v8.1 Instructor-led Course Course Code: 00044625 – 2 Days	or	Selling HP Color Effectively v8.1 Instructor-led Course Course Code: 00044624 – 1 Day	or	HP Large Format Printing Sales v8.1 Instructor-led Course Course Code: 00044647 – 1 Day	or	HP Document Solutions v8.1 Instructor-led Course Course Code: 00044626 – 1 Day	or	HP Web Jetadmin Printer Fleet Management Sales v8.1 Instructor-led Course Course Code: 00044969
IPG Sales Fundamentals v8.1 Exam HP2-B22		Enterprise Print Management v8.1 Exam HP2-B21		Selling HP Color Effectively v8.1 Exam HP2-B19		Large Format Printing Sales v8.1 Exam HP2-B24		Selling HP Document Solutions v8.1 Exam HP2-B20		HP Web Jetadmin Printer Fleet Management – Sales v8.1 Exam HP2-B23
exams										

* You may have already completed one of the required exams as part of the ASP certification

ASC Certificate



Accredited
Sales Consultant

ASC



i n v e n t





Accredited Presales Professional

HP Imaging & Printing Solutions

Pre-requisites

Web-based Trainings

Courses and exams

courses **Choose one of the following**

Step 1	or	or	or	or	or	or	
	<p>HP Imaging and Printing Fundamentals Technical v8.1 Instructor-led Course Course Code: 00044645 – 2 Days</p>	<p>HP Web Jetadmin Printer Fleet Management Technical v8.1 Instructor-led Course Course Code: 00044630 – 2 Days</p>	<p>HP Office Color Solutions v8.1 Instructor-led Course Course Code: 00044629 – 2 Days</p>	<p>Improve Document Workflow v8.1 Instructor-led Course Course Code: 00044627 – 2 Days</p>	<p>HP Large Format Printing Fundamentals Presales v8.1 Instructor-led Course Course Code: 00044628 – 2 Days</p>	<p>Consulting on Printing Solutions v8.1 Instructor-led Course Course Code: 00044982 – 2 Days</p>	<p>HP Printer Fleet Assessment & Design v8.1 Instructor-led Course Course Code: 00044646 – 2 Days</p>
	<p>IPG Technical Fundamentals v8.1 Exam HP2-B15</p>	<p>WJA Printer Fleet Mgmt Tech v8.1 Exam HP2-B17</p>	<p>Office Color Solutions Technical v8.1 Exam HP2-B18</p>	<p>Improve Document Workflow v8.1 Exam HP2-B13</p>	<p>Large Format Technical Fundamentals v8.1 Exam HP2-B14</p>	<p>Consulting on HP Printing Solutions v8.1 Exam HP2-B12</p>	<p>Printer Assessment and Fleet Design Exam HP2-B16</p>
	exams						
Step 2	courses						
	exams						

APP Certificate



HP Commercial SMB Solutions [2006]

HP Enterprise Solutions

None

None

courses

Planning and Designing HP Commercial/SMB Products
Instructor-led Course
Course Code:
38319 – 3 Days

Technical Essentials of
HP Enterprise Products
Web-based Training
Course Code:
38387

or

Technical Essentials of HP
Enterprise Products
Instructor-led Course
Course Code:
38312 – 3 Days

Planning and Designing
HP Commercial SMB Solutions
Exam **HP2-E16**

Technical Essentials of HP
Enterprise Products
Exam **HP2-E17**

exams

courses

Planning & Designing
HP Enterprise Solutions
Instructor-led Course
Course Code:
38307 – 5 Days

Planning & Designing
HP Enterprise Solutions
Exam **HP0-D01**

exams




**APP – HP
Commercial SMB
Solutions [2006]**

HP Certified
Professionals.
Get IT right the first time.



**APP – HP
Enterprise
Solutions**

HP Certified
Professionals.
Get IT right the first time.



Accredited Presales Consultant

HP Integrity Servers [2006]

HP Superdome Server Solutions [2005]

HP Enterprise Storage Solutions

Specialty in HP StorageWorks XP Solutions [2005]

Pre-requisites

ASP – HP Enterprise Solutions
or
APP – HP Enterprise Solutions

APP – HP Enterprise Solutions

None

APC – HP Enterprise Storage Solutions
or
ASE – HP StorageWorks
or
ASE – HP StorageWorks [2005]

Courses and exams

Step 1

courses
Planning & Design of HP 9000/HP Integrity Server Solutions
Instructor-led Course
Course Code: **31107** – 3 Days

Planning & Designing HP Superdome Server Solutions
Instructor-led Course
Course Code: **34473** – 3 Days

Implementing HP Enterprise Virtual Array Solutions
Instructor-led Course
Course Code: **24987** – 3 Days

Implementing XP24000/12000/10000 Solution Fundamentals
Instructor-led Course
Course Code: **20507** – 4 Days

Planning & Design of HP 9000/HP Integrity Server Solutions
Exam **HP0-P16**
exams

Planning & Designing HP Superdome Server Solutions
Exam **HP0-085**

Implementing HP StorageWorks EVA Solutions
Exam **HP0-W02**

Implementing HP StorageWorks XP Disk Array Solutions
Exam **HP0-J10**

Step 2

courses

exams


exams

Designing & Implementing HP SAN Solutions
Instructor-led Course
Course Code: **33060** – 3 Days

Designing & Implementing SAN Solutions
Exam **HP0-841**


exams

APC Certificate



APC – HP Integrity Servers [2006]

HP Certified Professionals.
Get IT right the first time.



APC – HP Superdome Server Solutions [2005]

HP Certified Professionals.
Get IT right the first time.



APC – HP Enterprise Storage Solutions

HP Certified Professionals.
Get IT right the first time.



APC – Specialty in HP StorageWorks XP Solutions [2005]

HP Certified Professionals.
Get IT right the first time.

HP Imaging & Printing Solutions

APP – HP Imaging & Printing Solutions

courses

Choose three of the following*

<p>HP Imaging and Printing Fundamentals Technical v8.1 Instructor-led Course Course Code: 00044645 – 2 Days</p>	or	<p>HP Web Jetadmin Printer Fleet Management Technical v8.1 Instructor-led Course Course Code: 00044630 – 2 Days</p>	or	<p>HP Office Color Solutions v8.1 Instructor-led Course Course Code: 00044629 – 2 Days</p>	or	<p>Improve Document Workflow v8.1 Instructor-led Course Course Code: 00044627 – 2 Days</p>	or	<p>HP Large Format Printing Fundamentals Presales v8.1 Instructor-led Course Course Code: 00044628 – 2 Days</p>	or	<p>Consulting on Printing Solutions v8.1 Instructor-led Course Course Code: 00044982 – 2 Days</p>	or	<p>HP Printer Fleet Assessment & Design v8.1 Instructor-led Course Course Code: 00044646 – 2 Days</p>
<p>IPG Technical Fundamentals v8.1 Exam HP2-B15</p>		<p>WJA Printer Fleet Mgmt Tech v8.1 Exam HP2-B17</p>		<p>Office Color Solutions Technical v8.1 Exam HP2-B18</p>		<p>Improve Document Workflow v8.1 Exam HP2-B13</p>		<p>Large Format Technical Fundamentals v8.1 Exam HP2-B14</p>		<p>Consulting on HP Printing Solutions v8.1 Exam HP2-B12</p>		<p>Printer Assessment and Fleet Design Exam HP2-B16</p>
<p>exams</p>												

* You may have already completed one of the required exams as part of the ASP certification

courses

exams



Accredited Integration Specialist



HP ProLiant ML/DL Servers [2007]

HP BladeSystem [2007]

Pre-requisites

<p>Prerequisite 1*: Microsoft MCSA on Windows Server 2000: 2 exams required: 70-215 (or 70-240) + 70-218 or Microsoft MCSE on Windows Server 2000: 2 exams required: 70-215 + 70-217 or Microsoft MCSA on Windows Server 2003: 2 exams required: 70-290 + 70-291 or Microsoft MCSE on Windows Server 2003: 2 exams required: 70-290 + 70-294 or MCTS or MCITP: 1 exam required: 70-640, 70-648, 70-649</p>	<p>or Novell CNA NetWare 6 CNA Novell Open Enterprise Server or Novell Certified Linux Professional or CompTIA Linux+ or Linux SAIR LCA: 2 exams required: 3X0-101 + 3X0-102 or Linux Professional Institute (LPI) Level 1 or Red Hat RHCT Certification or Sun SCSA or SCO CSA Prerequisite 2*: CompTIA Network+ Certification</p>	<p>or Novell Certified Linux Engineer or Red Hat RHCE certification or SAIR LCE level 2 or SUN SCNA or Microsoft exams accepted from MCSE Windows Server 2000 or 2003 curriculum: 70-216, 70-240, 70-291, 70-293 or Microsoft exam accepted from MCTS or MCITP curriculum: 70-642 or HP exam: HPO-790 or CISCO exam from CCNP curriculum: 642-812 BCMSN or SAIR exam: 3X0-103 or SCO exams accepted: 090-055, 090-554, 090-601</p>
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* Please check the Internet for the complete list of accepted prerequisites

Courses and exams

Step 1

courses

HP Service Fundamentals
 Instructor-led Course
 Course Code: **37948** – 1 Day

or

APS Service Fundamentals (self-study)
 Web-based training
 Course Code: **40176**

ProLiant Server Basic
 Web-based Training
 Course Code: **209**

ProLiant Family
 Web-based Training
 Course Code: **205**

Implementing HP ProLiant ML/DL Servers
 Instructor-led Course
 Course Code: **36937** – 5 Days

Implementing HP ProLiant ML/DL Servers
 Exam **HPO-S12**

exams

HP Service Fundamentals
 Instructor-led Course
 Course Code: **37948** – 1 Day

or

APS Service Fundamentals (self-study)
 Web-based training
 Course Code: **40176**

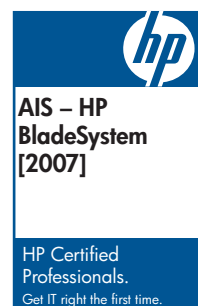
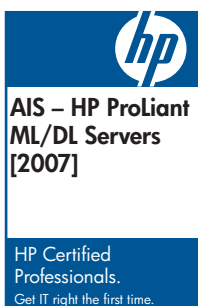
ProLiant Server Basic
 Web-based Training
 Course Code: **209**

ProLiant Family
 Web-based Training
 Course Code: **205**

Implementing HP BladeSystem
 Instructor-led Course
 Course Code: **36941** – 5 Days

Implementing HP BladeSystem
 Exam **HPO-K02**

AIS Certificate



HP Integrity Server Systems [2006]

**Specialty in
HP Integrity Server
Support [2005]**

SAIR LCA
or
Linux Professional Institute (LPI) Level 1
or
Red Hat RHCT Certification
or
Novell Certified Linux Professional
or
HP CSA – HP-UX v11 or 11iv3
or
HP CSA – HP OpenVMS v8
or
MCSA on Microsoft® Windows Server™ 2003

Prerequisite 1:
AIS – HP Integrity Servers [2005]
or
AIS – HP Integrity Server
Systems [2006]
Prerequisite 2:
CompTIA Server+
or
Industry Standard
Architecture & Technology
Exam HP2-T11
preparatory course for this exam:
Industry Standard Architecture &
Technology, Instructor-led
Course, Course Code: **36939**
or
Web-based Training
Course Code: **00040178**

Step 1

courses
HP Integrity Entry-Level Systems Technologies
Instructor-led Course
Course Code: **33765** – 2 Days

HP Integrity Entry-Level Server Technologies, Exam **HP0-P11**
exams

Servicing the Entry-Level
HP Integrity Servers
Instructor-led Course
Course Code: **38315** – 5 Days

Servicing HP Entry-Level Integrity
Servers, Exam **HP0-P12**

Step 2

courses
HP Integrity Server Multi-OS Installation & Deployment, Instructor-led Course, Course Code: **33764** – 4 Days

HP Integrity Server Multi-OS Installation & Deployment, Exam **HP0-P10**
exams


Step 3

courses **Choose one of the following**


Implementing MSA Storage Solutions Instructor-led Course Course Code: 20736 – 2 Days	or	Implementing HP Enterprise Virtual Array Solutions Instructor-led Course Course Code: 24987 – 3 Days	or	AIS – HP StorageWorks	or	ASE – HP StorageWorks [2005]
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Implementing MSA Storage
Solutions, Exam **HP0-823**
exams

Implementing HP Enterprise
Virtual Array Solutions
Exam **HP0-W02**


**AIS – HP Integrity
Server Systems
[2006]**

HP Certified
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Get IT right the first time.


**AIS – Specialty
in HP Integrity
Server Support
[2005]**

HP Certified
Professionals.
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Pre-requisites

* Please check the Internet for the complete list of accepted prerequisites

ProCurve Networking [2006]

None

HP StorageWorks

Prerequisite*:

CSA – HP OpenVMS v7/v8

or CSA – HP-UX v11 or 11 iv3

or CSA – Tru64 UNIX v5

or Microsoft Exam **70-290** OR **70-292** OR **70-215** OR **70-067** OR **70-240**

or Novell Exam **050-686** OR **050-677** OR **050-653**

or Linux SAIR LCA or LCE Certification

or Linux Professional Institute (LPI) Level 1 Certification

or Linux Red Hat RHCE or RHCT Certification

or Sun Exam **CX-310-200** OR **CX-310-014** OR **CX-310-011** OR **CX-310-009**

or IBM Exam **222** OR **232** OR **190** OR **180** OR **199** OR **191**

Courses and exams

Step 1

courses

Adaptive Edge Fundamentals (AEF 6.11), Instructor-led Course
Course Code: **32443** – 4 Days

Adaptive Edge Fundamentals Exam **HPO-207**

exams

Implementing MSA Storage Solutions
Instructor-led Course, Course Code: **20736** – 2 Days

Implementing MSA Storage Solutions, Exam **HPO-823**

Step 2

courses

Designing & Implementing HP SAN Solutions
Instructor-led Course, Course Code: **33060** – 3 Days

Designing & Implementing HP SAN Solutions Exam **HPO-841**

exams

Step 3

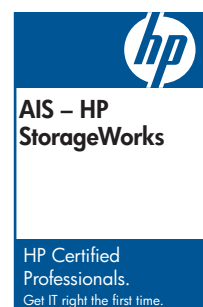
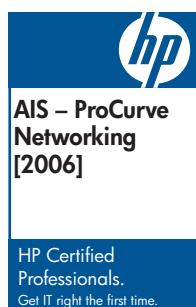
courses

Implementing HP Enterprise Virtual Array Solutions
Instructor-led Course
Course Code: **24987** – 3 Days

Implementing HP StorageWorks EVA Solutions Exam **HPO-W02**

exams

AIS Certificate



Specialty in HP StorageWorks –
ProLiant Storage Server Products [2005]

Specialty in HP StorageWorks Data Protector
[2007]

AIS – HP StorageWorks

AIS – HP StorageWorks

courses

NAS Windows® Powered, Instructor-led Course
Course Code: **9226** – 5 Days

Choose one of the following

or

HP OpenView Storage Data
Protector 6.0 Fundamentals
Instructor-led Course
Course Code: **34692** – 5 Days
HP Education Course Code:
U1610S

HP OpenView Storage Data
Protector 6.0 Fundamentals
Instructor-led Course
Course Code: **34692** – 5 Days
HP Education Course Code:
U1610S

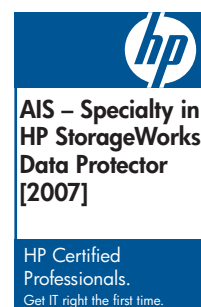
Step 1

Supporting HP ProLiant Storage Server (NAS) Product Family
Exam **HP0-698**

exams

HP Storage Data Protector 6.0
Fundamentals for Windows
Exam **HP0-918**

HP Storage Data Protector 6.0
Fundamentals for UNIX
Exam **HP0-920**



Accredited Integration Specialist



HP Operations Support Systems Software

HP Operations Center Software v7 for Windows

HP Operations Center Software v8 for UNIX

Pre-requisites

None

None

None

Courses and exams

courses

HP OpenView TeMIP Fundamentals
Instructor-led Course
Course Code:
U5015S – 5 Days

HP OpenView TeMIP Administration
Instructor-led Course
Course Code:
U5016S – 5 Days

HP OpenView TeMIP Development Toolkits
Instructor-led Course
Course Code:
U5019S – 5 Days

HP OpenView TeMIP Exam **HP0-311**

exams

HP OpenView Operations for Windows I (Administration)
Instructor-led Course
Course Code:
H6778S – 5 Days

HP OpenView Operations I (7.x) – Windows
Exam **HP0-727**

Choose one of the following

or

HP Operations Software for UNIX I (Administration)
Instructor-led Course
Course Code:
H4356S – 5 Days

HP Operations Software for UNIX II (Advanced Administration)
Instructor-led Course
Course Code:
H4357S – 5 Days

HP OpenView Operations I (8.x) – UNIX
Exam **HP0-335**

HP OpenView Operations II (8.x) – UNIX
Exam **HP0-345**

Step 1

AIS Certificate



AIS – HP Operations Support Systems Software

HP Certified Professionals.
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AIS – HP Operations Center Software v7 for Windows

HP Certified Professionals.
Get IT right the first time.



AIS – HP Operations Center Software v8 for UNIX

HP Certified Professionals.
Get IT right the first time.

HP Asset Management v5.x

None

courses


HP Asset Center 5.x Essentials
Instructor-led Training
Course Code: **HE462S** – 5 Days

HP Asset Center 5.x Modules
Instructor-led Training
Course Code: **HE463S** – 2 Days

HP Asset Center 5.x Tailoring
Instructor-led Training
Course Code: **HE464S** – 3 Days

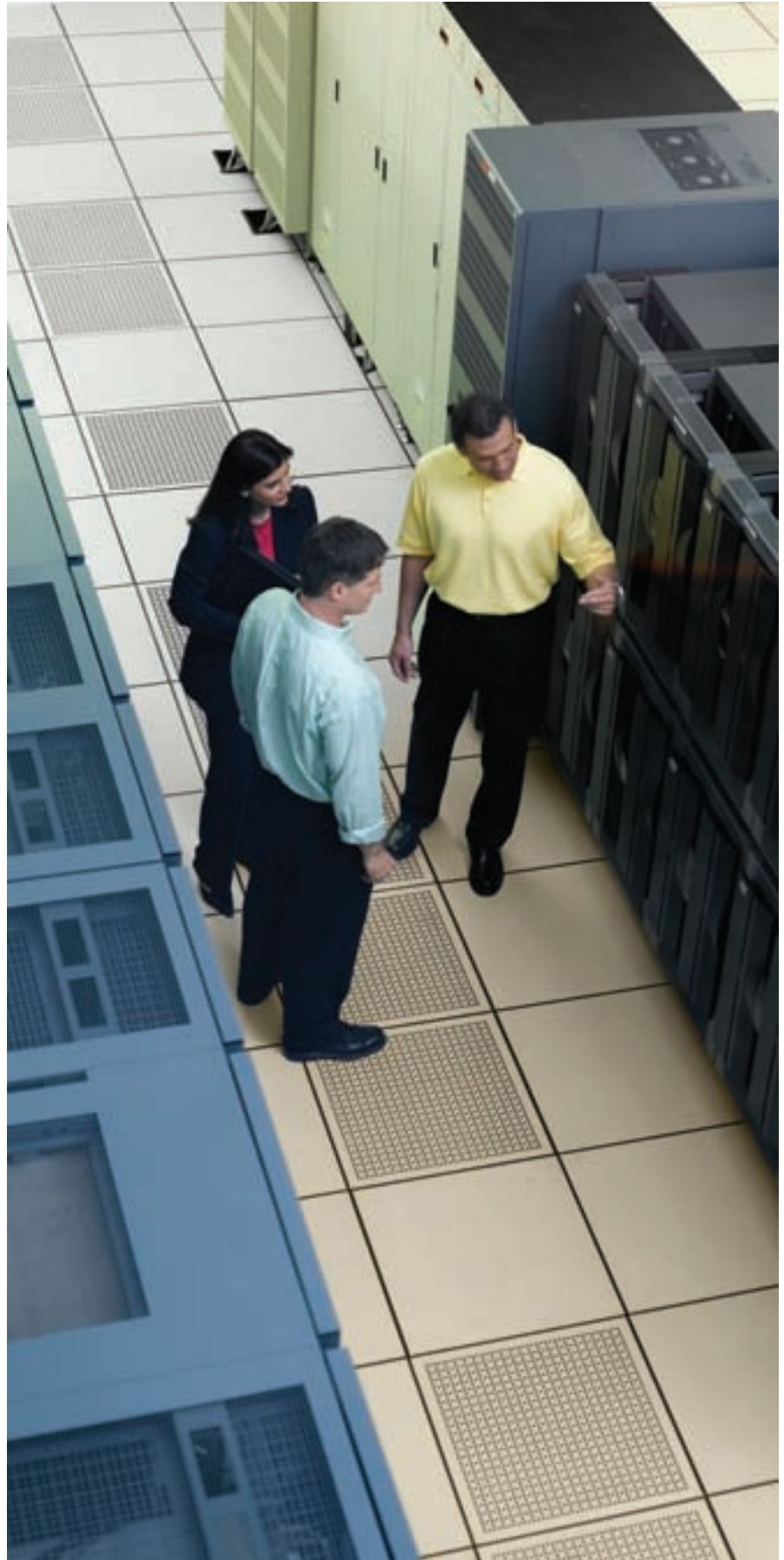
HP AssetCenter v5.x Software
Exam **HP0-S01**

exams



**AIS – HP Asset
Management
v5.x**

HP Certified
Professionals.
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Accredited Integration Specialist



HP Service Management Software [2006]

Pre-requisites

ITIL Foundations Certification exam from EXIN
or
ITIL Foundations Certification exam from ISEB

Courses and exams

courses

Choose one of the following

HP OpenView Service Desk
5.x Administration I
Instructor-led Course
Course Code:
UC329S – 5 Days

or

HP ServiceCenter 6.x Software:
Introduction
Web-based Training
Course Code: **HE420AAE**

HP ServiceCenter 6.x Software:
Systems Administration
Web-based Training
Course Code: **HE418AAE**

HP ServiceCenter 6.x Software:
Essentials
Instructor-led Course
Course Code: **HE421S** – 5 Days

HP ServiceCenter 6.x Software:
Tailoring
Instructor-led Course
Course Code: **HE422S** – 5 Days

Step 1

HP OpenView Service Desk 5.x
Exam **HP0-003**

HP OpenView ServiceCenter 6.x
Exam **HP0-286**

exams

AIS Certificate



**AIS – HP Service
Management
Software [2006]**

HP Certified
Professionals.
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**HP Performance
Insight Software v5.x**

HP Network Management Center Software v7

None

None

Step 1

courses

HP Performance Insight
Software: Administration I
Instructor-led Course
Course Code:
U5678S – 5 Days

HP Performance Insight
Software: Administration II
Instructor-led Course
Course Code:
U7380S – 5-Days

HP Performance Insight v5.x
Software
Exam **HP0-T01**

exams

Choose one of the following

or

HP OpenView Network
Node Manager I
Instructor-led Course
Course Code:
UC340S – 5 Days

or

HP OpenView Network
Node Manager II
Instructor-led Course
Course Code:
UC341S – 5 Days

HP OpenView Network Node
Manager II
Instructor-led Course
Course Code:
UC341S – 5 Days

HP OpenView Managing Events
with Network Node Manager
(NNM), HP OpenView
Operations and ECS Composer
Course Code:
UC342S – 5 Days

HP OpenView Network Node
Manager I (7.x) – Essentials
Exam **HP0-632**

HP OpenView Network Node
Manager II (7.x) – Customisation
Exam **HP0-633**

HP OpenView Network Node
Manager III (7.x) – Advanced
Exam **HP0-634**



**AIS – HP
Performance
Insight Software
v5.x**

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**AIS – HP Network
Management
Center
Software v7**

HP Certified
Professionals.
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Accredited Integration Specialist



	HP Change & Configuration Management Software [2005]	HP Identity Management Software	HP Project and Portfolio Management v7	HP Business Availability Center v6
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Pre-requisites

None	None	None	None
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Courses and exams

Step 1

<p>courses</p> <p>HP OpenView Configuration Management Essentials Instructor-led Course Course Code: UC311S – 4 Days</p> <hr/> <p>HP OpenView Configuration Management: Configuration & Operation Instructor-led Course Course Code: UC314S – 4 Days</p>	<p>HP Identity Software to Build your Business Services Identity Management Provisioning Solution Instructor-led Course Course Code: UC320S – 4 Days</p> <hr/> <p>HP Software Building Identity Management Solutions with Select Access 6.0 Instructor-led Course Course Code: UC321S – 2 Days</p>	<p>PPM Center 7.1 Base Configuration Instructor-led Training Course Code: PPM71BASE-COURSE-01 – 5 Days</p>	<p>Business Availability Center 6.5 Base Configuration & Administration Instructor-led Training Course Code: BAC65BASECONF-COURSE-01 – 5 Days</p>
<p>HP Radia v4 Foundation Exam HPO-451</p> <p>exams</p>	<p>HP OpenView Identity Management Exam HPO-336</p>	<p>HP Project and Portfolio Management Software Exam HPO-M14</p>	<p>HP Business Availability Center 6.5 Software Exam HPO-M20</p>

AIS Certificate

 AIS – HP Change & Configuration Management Software [2005]	 AIS – HP Identity Management Software	 AIS – HP Project and Portfolio Management v7	 AIS – HP Business Availability Center v6
<p>HP Certified Professionals. Get IT right the first time.</p>	<p>HP Certified Professionals. Get IT right the first time.</p>	<p>HP Certified Professionals. Get IT right the first time.</p>	<p>HP Certified Professionals. Get IT right the first time.</p>

HP Quality Center v9

None

Step 1

courses

Using Quality Center 9.2, Instructor-led Course
Course Code: **QC92USING-COURSE-01** – 1 Day

HP Quality Center 9.2 Software
Exam **HP0-M15**

exams

Step 2

courses

Choose one of the following

or

Using QuickTest Professional 9.2
Instructor-led Course
Course Code:
QTP92Using-Course-01 – 3 Days

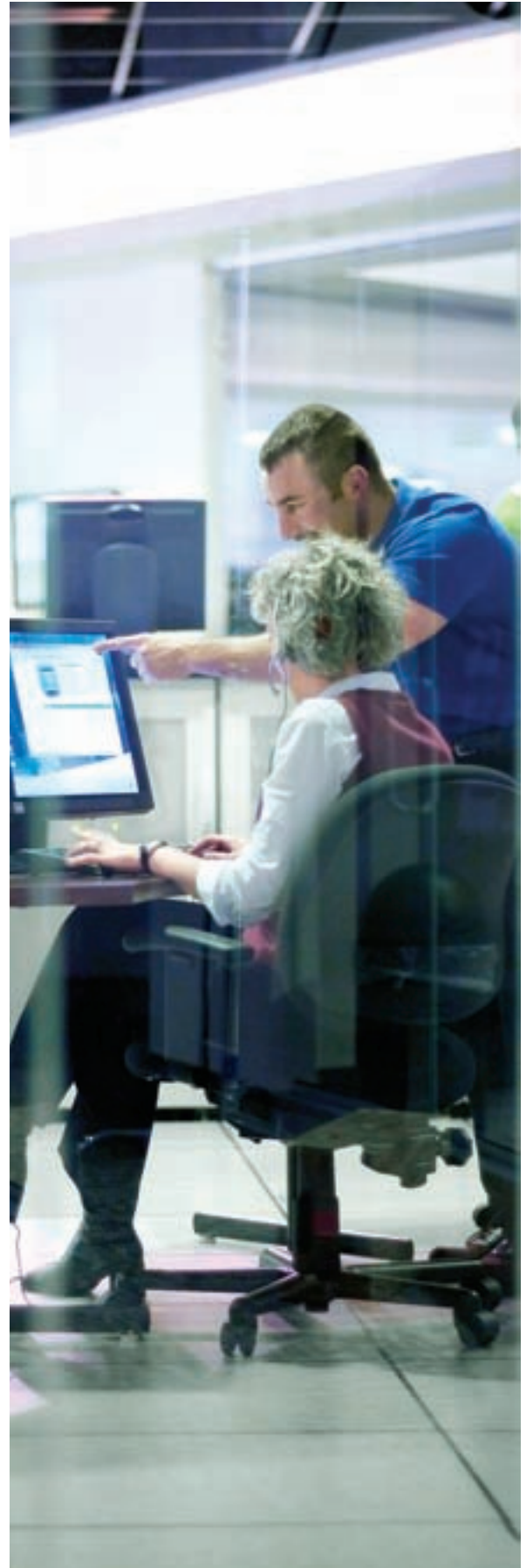
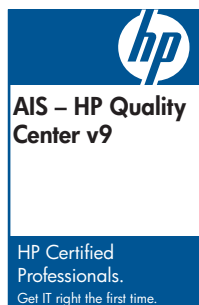
Using WinRunner 9.2
Instructor-led Course
Course Code:
WR92USING-Course-01 – 2 Days

Advanced QuickTest
Professional 9.2
Instructor-led Course
Course Code:
QTP92Adv-Course-01 – 2 Days

HP QuickTest Professional 9.2
Software
Exam **HP0-M16**

HP WinRunner 9.2 Software
Exam **HP0-M12**

exams



Accredited Integration Specialist



HP NonStop Systems

Pre-requisites

None

Courses and exams

Step 1

courses

Instructor-led Courses:
Course Code: **U4176S** – 5 Days

NonStop Data Communication Basics, Exam **HP0-663**

exams

Step 2

courses

Instructor-led Courses:
Course Code: **U4147S** – 4 Days **and** Course Code: **U4167S** – 3 Days

NonStop Systems & Technologies, Exam **HP0-661**

exams

Step 3

courses

Instructor-led Courses:
Course Code: **U4147S** – 4 Days **and** Course Code: **U4150S** – 4 Days **and** Course Code: **U4167S** – 3 Days

NonStop Kernel Basics (Level 1), Exam **HP0-660**

exams

courses

Choose one of the following

or

Instructor-led Courses:

Course Code: **U4147S** – 4 Days
and
Course Code: **U4181S** – 4 Days
and
Course Code: **U4188S** – 5 Days

Course Code: **U4167S** – 3 Days
and
Course Code: **U4150S** – 4 Days

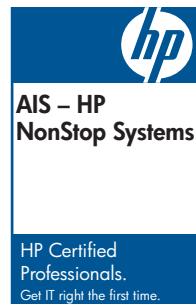
NonStop Application Design & Development, Exam **HP0-664**

NonStop Configuration & Planning, Exam **HP0-662**

exams

Step 4

**AIS
Certificate**



Accredited Systems Engineer



HP ProLiant ML/DL Servers [2007]

Pre-requisites

Prerequisite 1: AIS – HP ProLiant ML/DL Servers [2007]		
Prerequisite 2*:	Novell:	or Novell Certified Linux Professional (CLP) or Engineer (CLE)
Microsoft: MCSE or MCSA on Windows Server 2000	or Novell NetWare 6 CNA	or Sun Certified Network System Administration (SCNA)
or MCSE or MCSA on Windows Server 2003	or Novell CNA, Open Enterprise Server	or SCO ACE and Master ACE
or MCITP, Server Administrator or Enterprise Administrator	or Red Hat RCHT or RCHE	or CompTIA Linux+
	or SAIR LCA or LCE	or LPI Level 1 or Level 2

* Please check the Internet for the complete list of accepted prerequisites

Courses and exams

Step 1

courses
Integrating & Managing HP ProLiant ML/DL Servers in the Enterprise, Instructor-led Course, Course Code: **36938** – 5 Days

Integrating & Managing HP ProLiant ML/DL Servers in the Enterprise
Exam **HP0-S11**

exams

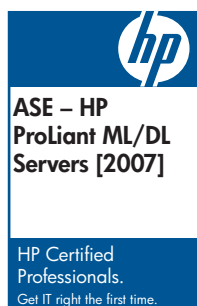
Step 2

courses **Choose one of the following**

	or	or	or	or	or	or					
HP Systems Insight Manager v5.1 Foundations, Windows/Linux Instructor-led Course Course code: 36269 – 5 Days		HP BladeSystem c-Class Solutions I – Technologies, Planning & Deployment Instructor-led Course Course Code: 33774 – 5 Days		HP BladeSystem p-Class Solutions I – Technologies, Planning & Deployment Instructor-led Course Course Code: 30164 – 4 Days		Advanced Lights Out, rev. 6.31 Instructor-led Course Course Code: 30670 – 2 Days		Designing & Implementing HP Enterprise Backup Solutions Web-based Training Course Code: 22040		Implementing HP Enterprise Virtual Array Solutions Instructor-led Course Course Code: 24987 – 3 Days	Choose one of the following: • HP OpenView Credentials (please check our website) • Certified VMware Professional • Citrix Certified Administrator (CCA) • Citrix Certified Enterprise Administrator (CCEA) • Microsoft Exam 70-227 • Microsoft Exam 70-297 • Microsoft Exam 70-350 • Novell Exam 50-695
Design & Implementation of HP SIM for ISS Solutions Exam HP0-S14		HP BladeSystem c-Class Solutions I Exam HP0-S13		HP BladeSystem p-Class Solutions I Exam HP0-086		Integrated Lights Out Exam HP0-066		Designing & Implementing HP Enterprise Backup Solutions Exam HP0-X02		Implementing HP StorageWorks EVA Solutions Exam HP0-W02	

exams

ASE Certificate



HP BladeSystem [2007]

Prerequisite 1:

AIS – HP BladeSystem [2007]

Prerequisite 2*:

Microsoft:

MCSE or MCSA on Windows Server 2000

or MCSE or MCSA on Windows Server 2003

or MCITP, Server Administrator or Enterprise Administrator

Novell:

or Novell NetWare 6 CNA

or Novell CNA, Open Enterprise Server

or Red Hat RCHT or RCHE

or SAIR LCA or ICE

or Novell Certified Linux Professional (CLP) or Engineer (CLE)

or Sun Certified Network System Administration (SCNA)

or SCO ACE and Master ACE

or CompTIA Linux+

or LPI Level 1 or Level 2

* Please check the Internet for the complete list of accepted prerequisites

courses

Integrating & Managing HP BladeSystem in the Enterprise, Instructor-led Course, Course Code: **36942** – 5 Days

Integrating & Managing HP BladeSystem in the Enterprise

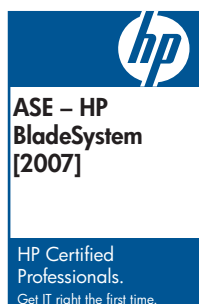
Exam **HP0-K03**

exams

courses

Choose one of the following

<p>HP Systems Insight Manager v5.1 Foundations, Windows/Linux Instructor-led Course Course code: 36269 – 5 Days</p>	or	<p>HP BladeSystem c-Class Solutions I – Technologies, Planning & Deployment Instructor-led Course Course Code: 33774 – 5 Days</p>	or	<p>HP BladeSystem p-Class Solutions I – Technologies, Planning & Deployment Instructor-led Course Course Code: 30164 – 4 Days</p>	or	<p>Advanced Lights Out, rev. 6.31 Instructor-led Course Course Code: 30670 – 2 Days</p>	or	<p>Designing & Implementing HP Enterprise Backup Solutions Web-based Training Course Code: 22040</p>	or	<p>Implementing HP Enterprise Virtual Array Solutions Instructor-led Course Course Code: 24987 – 3 Days</p>	or	<p>Choose one of the following: <ul style="list-style-type: none"> • HP OpenView Credentials (please check our website) • Certified VMware Professional • Citrix Certified Administrator (CCA) • Citrix Certified Enterprise Administrator (CCEA) • Microsoft Exam 70-227 • Microsoft Exam 70-297 • Microsoft Exam 70-350 • Novell Exam 50-695 </p>
<p>Design & Implementation of HP SIM for ISS Solutions Exam HP0-S14</p>		<p>HP BladeSystem c-Class Solutions I Exam HP0-S13</p>		<p>HP BladeSystem p-Class Solutions I Exam HP0-086</p>		<p>Integrated Lights Out Exam HP0-066</p>		<p>Designing & Implementing HP Enterprise Backup Solutions Exam HP0-X02</p>		<p>Implementing HP StorageWorks EVA Solutions Exam HP0-W02</p>		
<p>exams</p>												



Accredited Systems Engineer



HP Integrity Servers [2006]

Specialty in HP Integrity Server Support [2005]

Pre-requisites

Prerequisite 1: AIS – HP Integrity Servers [2005] or [2006]
Prerequisite 2:
 SAIR LCE or CSE – HP-UX v11 or 11iv3 Specialties
 or Red Hat RHCE Certification or CSE – HP OpenVMS v8
 or Novell Certified Linux Engineer or MCSE on Microsoft Windows Server 2003

ASE – HP Integrity Servers [2005]
 or
 ASE – HP Integrity Server Systems [2006]

Courses and exams

Step 1

courses
 Configuration & Management of HP Integrity Mid-range Servers
 Instructor-led Training
 Course Code: **33768** – 4 Days

Servicing HP Integrity Mid-range Servers
 Instructor-led Course
 Course Code: **25479** – 4 Days

Configuration & Management of HP Integrity Mid-range Servers
 Exam **HP0-058**
exams

Servicing HP Integrity Mid-range Servers, Exam **HP0-382**

Step 2

courses
 HP Integrity Mid-range System Technologies
 Instructor-led Course
 Course Code: **33767** – 1 Day

HP Integrity Mid-range Server Technologies, Exam **HP0-069**

exams

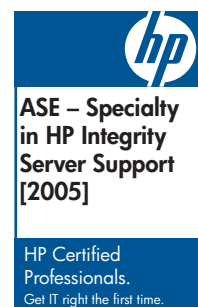
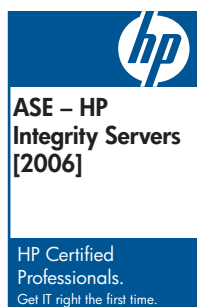
Step 3

courses
Choose one of the following
 Implementing HP Enterprise Virtual Array Solutions
 Instructor-led Course
 Course Code: **24987** – 3 Days
 or
 ASE – HP StorageWorks [2005]

Implementing HP Enterprise Virtual Array Solutions, Exam **HP0-W02**

exams

ASE Certificate



ProCurve Networking & Mobility [2008]

ProCurve Networking & WAN Technologies [2008]

AIS – ProCurve Networking [2006]

AIS – ProCurve Networking [2006]

COURSES

Building ProCurve Resilient, Adaptive Networks (BPRAN v7.41)
Instructor-led Course
Course Code: **38076** – 4 Days

Building ProCurve Resilient, Adaptive Networks (BPRAN v7.41)
Instructor-led Course
Course Code: **38076** – 4 Days

Building ProCurve Resilient Adaptive Networks
Exam **HP0-Y12**
exams

Building ProCurve Resilient Adaptive Networks
Exam **HP0-Y12**

COURSES

ProCurve Security v7.31
Instructor-led Course
Course Code: **37798** – 4 Days

ProCurve Security v7.31
Instructor-led Course
Course Code: **37798** – 4 Days

ProCurve Security 7.31
Exam **HP0-Y11**
exams

ProCurve Security 7.31
Exam **HP0-Y11**

COURSES

ProCurve Mobility v6.41
Instructor-led Course
Course Code: **35074** – 3 Days


ProCurve WAN Technologies
prestudy, Web-based Training
Course Code: **25463** – 10 Hours

and

ProCurve Secure WAN v5.21
Instructor-led Course
Course Code: **23459** – 4 Days


ProCurve Mobility
Exam **HP0-752**
exams

ProCurve Secure WAN
Exam **HP0-144**



**ASE – ProCurve
Networking &
Mobility [2008]**

HP Certified
Professionals.
Get IT right the first time.



**ASE – ProCurve
Networking &
WAN
Technologies
[2008]**

HP Certified
Professionals.
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Accredited Systems Engineer



HP StorageWorks [2005]

Pre-requisites

AIS – HP StorageWorks

Courses and exams

	courses		exams
Step 1	Designing and Implementing HP SAN Solutions Instructor-led Course Course Code: 33060 – 3 Days		Designing and Implementing HP SAN Solutions Exam HP0-841
Step 2	Implementing Storage Essentials Standard Edition Instructor-led Course Course Code: 36056 – 5 Days		HP Storage Essentials Standard Edition Exam HP0-W01
Step 3	Implementing HP Enterprise Virtual Array Solutions Instructor-led Course Course Code: 24987 – 3 Days	or Implementing HP StorageWorks EVA Solutions Exam HP0-W02	and HP StorageWorks Enterprise Virtual Array 3000/5000 Series Service & Support Instructor-led Course Course Code: 2168 – 5 Days or HP StorageWorks 4000/6000/8000 Series Enterprise Virtual Array Service & Support Instructor-led Course Course Code: 23462 – 4 Days
Step 4	Implementing XP 24000/XP12000/XP10000 Solution Fundamentals Instructor-led Course Course Code: 20507 – 4 Days	or Implementing HP StorageWorks XP Disk Array Solutions Exam HP0-J10	Designing & Implementing HP Enterprise Backup Solutions Web-based Training Course Code: 22040 or Designing & Implementing HP Enterprise Backup Solutions Exam HP0-X02
	or HP OpenView Storage Data Protector 6.0 Fundamentals Instructor-led Course Course Code: 34692 – 5 Days HP Education Course Code: U1610S	or HP Storage Data Protector 6.0 Fundamentals for Windows, Exam HP0-918 or HP Storage Data Protector 6.0 Fundamentals for UNIX, Exam HP0-920	or HP Storage Essentials Enterprise Edition Service & Support Instructor-led Course Course Code: 36057 – 2 Days or HP Storage Essentials Enterprise Edition Exam HP0-X01

Please check our website – there are more options available than those outlined in this brochure.

ASE Certificate



ASE – HP StorageWorks [2005]

HP Certified Professionals.
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Accredited Systems Engineer



Specialty in HP Data Protector Software [2007]

Pre-requisites

ASE – HP StorageWorks [2005]
or
ASE – HP StorageWorks

Courses and exams

Step 1

courses

Choose one of the following

HP OpenView Storage Data Protector 6.0 Fundamentals
Instructor-led Course
Course Code: **U1610S** – 5 Days

or

HP OpenView Storage Data Protector 6.0 Fundamentals
Instructor-led Course
Course Code: **U1610S** – 5 Days

or

HP OpenView Storage Data Protector 6.0 Fundamentals
Instructor-led Course
Course Code: **34692** – 5 Days

or

HP OpenView Storage Data Protector 6.0 Fundamentals
Instructor-led Course
Course Code: **34692** – 5 Days

HP Storage Data Protector 6.0 Fundamentals for Windows
Exam **HPO-918**

exams

HP Storage Data Protector 6.0 Fundamentals for UNIX
Exam **HPO-920**

Step 2

courses

Choose one of the following

Data Protector Application Integration training for Channel Partners; Windows
Instructor-led Course
Course Code: **35622** – 2 Days

or

Data Protector Application Integration training for Channel Partners; UNIX
Instructor-led Course
Course Code: **35621** – 3 Days

or

Data Protector Application Integration training for Channel Partners; UNIX and Windows
Instructor-led Course
Course Code: **35623** – 5 Days

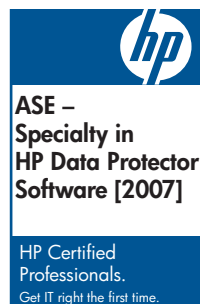
HP Data Protector Application Integration-Windows
Exam **HPO-775**

exams

HP Data Protector Application Integration-UNIX
Exam **HPO-919**

HP Data Protector Application Integration-Windows/UNIX
Exam **HPO-821**

ASE Certificate



HP Network Management Center Software v7

HP Network Management Center Software v7

Step 1

courses

HP OpenView Network Node Manager I
Instructor-led Course
Course Code: **UC340S** – 5 Days

exams

OpenView Network
Node Manager I (7.x) –
Essentials
Exam **HP0-632**

Step 2

courses

HP OpenView Network Node Manager II
Instructor-led Course
Course Code: **UC341S** – 5 Days

exams

OpenView Network
Node Manager II (7.x) –
Customisation
Exam **HP0-633**

Step 3

courses

HP OpenView Network Node
Manager II
Instructor-led Course
Course Code: **UC341S** – 5 Days

and

HP OpenView Managing Events
with Network Node Manager
(NNM), HP OpenView
Operation and Administration
ECS Composer
Course Code: **UC342S** – 5 Days

exams

OpenView Network
Node Manager III (7.x) –
Advanced
Exam **HP0-634**


Step 4

courses

HP OpenView Performance Insight Administration I
Instructor-led Course
Course Code: **U5678S** – 5 Days

exams

HP OpenView Performance
Insight
Exam **HP0-310**



**ASE –
HP Network
Management
Center
Software v7**

HP Certified
Professionals.
Get IT right the first time.

HP Operations Center Software v8 for UNIX

AIS – HP Operations Center Software v8 for UNIX

Step 1

courses

HP Operations Software for UNIX I (Administration), Instructor-led Course, Course Code: **H4356S** – 5 Days

HP OpenView Operations I (8.x) UNIX, Exam **HP0-335**

exams

Step 2

courses

HP Operations Software for UNIX II (Advanced administration), Instructor-led Course, Course Code: **H4357S** – 5 Days

HP OpenView Operations II (8.x) UNIX, Exam **HP0-345**

exams

Step 3

courses

Choose one of the following

HP Operations
for Windows I
(Administration)
Instructor-led Course
Course Code:
H6778S – 5 Days

or

HP Network Node
Manager Software I
Instructor-led Course
Course Code:
UC340S – 5 Days

or

HP Network Node
Manager Software II
Instructor-led Course
Course Code:
UC341S – 5 Days

or

HP Network Node
Manager Software II
Instructor-led Course
Course Code:
UC341S – 5 Days

or

HP Service Desk 5.x
Software: Administration
Instructor-led Course
Course Code:
UC328S – 5 Days

HP OpenView Operations I
– (7.x) Windows
Exam **HP0-727**
exams

Network Node Manager I
– Essentials
Exam **HP0-632**

Network Node Manager II
– Customisation
Exam **HP0-633**

Network Node Manager III
– Advanced
Exam **HP0-634**

HP OpenView
Service Desk 5.x
Exam **HP0-003**



ASE – HP
Operations
Center Software
v8 for UNIX

HP Certified
Professionals.
Get IT right the first time.

Continuation of step 3 from page 54

or

Instructor-led Courses:

U4150S – 4 Days and **U4186S** – 4 Days and **U4193S** – 3 Days and **U4196S** – 4 Days
and **U4181S** – 4 Days
and **U4188S** – 5 Days and **U4194S** – 3 Days

NonStop Kernel
Platform Support
Exam **HP0-762**

or

Instructor-led Courses:

U3959S – 5 Days and **U4160S** – 4 Days and **U4159S** – 4 Days and **U4188S** – 5 Days

NonStop Web Enabling
Exam **HP0-765**

or

Instructor-led Course:

U4186S – 4 Days

NonStop Transaction
Management Facility (TMF)
Exam **HP0-768**

or

Instructor-led Courses:

U4189S or **4190S** and **U4193S** – 3 Days and **U4194S** – 3 Days

NonStop Pathway
TS & TS/MP
Exam **HP0-767**

or

Instructor-led Courses:

U4180S – 5 Days
and **U4181S** – 4 Days and **U5082S** – 2 Days and **U4182S** – 4 Days and **U4183S** – 4 Days

NonStop Structured Query
Language (SQL)
Exam **HP0-780**

or

Instructor-led Courses:

U4195S – 5 Days and **U4178S** – 8 Days and **U4179S** – 4 Days

NonStop Performance
Analysis & Tuning
Exam **HP0-781**

or

Instructor-led Course:

U4146S – 4 Days

NonStop Remote Database
Facility (RDF)
Exam **HP0-782**

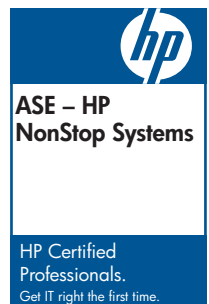
or

Instructor-led Course:

U4196S – 4 Days

NonStop Security
Exam **HP0-766**

ASE
Certificate



Master Accredited System Engineer



HP ProLiant High Availability & Clustering Solutions

HP SAN Architect – Data Availability Solutions [2005]

Pre-requisites

- ASE – HP ProLiant Servers [2005]
- or ASE – HP ProLiant Servers [2003]
- or ASE – HP BladeSystem [2007]
- or ASE – HP ProLiant ML/DL Servers [2007]

- ASE – HP StorageWorks
- or ASE – HP StorageWorks [2005]
- or ASE – HP ProLiant Servers [2003]
- or ASE – HP ProLiant Servers [2005]
- or ASE – HP BladeSystem [2007]
- or ASE – HP ProLiant ML/DL Servers [2007]

Courses and exams

Step 1

courses
Implementing HP Enterprise Virtual Array Solutions
Instructor-led Course
Course Code: **24987** – 3 Days

Introduction to SANs
Instructor-led Course
Course Code: **33061** – 5 Days

Implementing HP StorageWorks EVA Solutions
Exam **HP0-W02**

Installing & Supporting Standard HP SAN Environments
Exam **HP0-429**

exams

Step 2

courses

Choose one of the following

Implementing Microsoft Windows Server 2003 on HP ProLiant Cluster Solutions
Instructor-led Course
Course Code: **22577** – 3 Days

or

Implementing HP ProLiant Cluster Solutions for NetWare 6
Training no longer available

Implementing Storage Essentials Standard Edition
Instructor-led Course, Course Code: **36056** – 5 Days

HP Storage Essentials Standard Edition, Exam **HP0-W01**

Implementing HP Enterprise Virtual Array Solutions
Instructor-led Course, Course Code: **24987** – 3 Days

Implementing HP StorageWorks EVA Solutions, Exam **HP0-W02**

Replication Solutions for the HP StorageWorks EVA
Instructor-led Course, Course Code: **22737** – 3 Days

Replication Solutions for the HP StorageWorks EVA, Exam **HP0-J11**

Implementing Windows Server 2003 on HP ProLiant Cluster Solutions
Exam **HP0-794**

exams

Implementing HP ProLiant Cluster Solutions for NetWare 6
Exam **HP0-876**

Advanced SAN Architecture
Instructor-led Course, Course Code: **23447** – 3 Days

Advanced SAN Architecture, Exam **HP0-W03**

Master ASE Certificate



**ProCurve Networking Convergence
Specialist [2008]**

**ProCurve Networking Secure Mobility
Specialist [2007]**

ASE – ProCurve Networking & Convergence [2006]
or ASE – ProCurve Networking & WAN Technologies [2008]
or ASE – ProCurve Networking & Mobility [2008]

ASE – ProCurve Networking & Mobility [2006]
or ASE – ProCurve Networking & Mobility [2007]

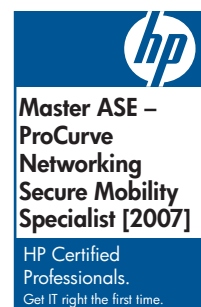
Step 1

One of the following third-party certifications must be presented to the HP Certified Professional Program office:

- 3Com**
- 3Com Certified IP Telephony Specialist (3Com-C-IP-Tel-Spec)
- Alcatel**
- Alcatel Certified Switch Specialist – Convergence with VoIP (A-CSS)
- AVAYA**
- AVAYA Certified Specialist (AVAYA-CS)
 - AVAYA Certified Expert (AVAYA-CE)
- Cisco**
- Cisco Certified Voice Professional (CCVP)
 - Cisco IP Telephony Design Specialist (Cisco-Tel-Dsgn-Spec)
 - Cisco IP Telephony Operations Specialist (Cisco-Tel-Oper-Spec)
 - Cisco IP Communications Support Specialist (Cisco-Com-Sup-Spec)
- Ericsson**
- Ericsson MX-ONE (Ericsson-MX-ONE)
- Mitel**
- Mitel 3300 ICP Installation and Maintenance Certification (Mitel-3300ICP)
 - Mitel 3300 Systems Engineering Certification (Mitel-3300SEC)
- NEC**
- NEC – Univerge OpenWorx (NEC-OpenWorx)
- Nortel**
- Nortel Architect (NCA) (Nortel-NCA)
 - Nortel NCTE – Converged IP Networks (Nortel-NCTE)
 - NCTS – Converged IP Solutions (NCTS-C-IP-Sol)
 - NCDS – VoIP Succession BCM Rls.3.0 (NCDS-VoIP)

ProCurve Secure Mobility Solutions v6.41
Instructor-led Course
Course Code: **34068** – 4 Days

ProCurve Secure Mobility Solutions
Exam **HPO-729**





Certified Systems Administrator

HP-UX 11i v3

Pre-requisites

Minimum six months' experience in the IT industry

Courses and exams

courses

HP-UX System & Network Administration for Experienced UNIX System Administrators
Instructor-led Course
Course Code:
H5875S – 5 Days

or

For candidates with limited or no background in UNIX:
Fundamentals of the UNIX System
Instructor-led Course
Course Code:
51434S – 5 Days

Step 1

HP-UX System & Network Administration I
Instructor-led Course
Course Code:
H3064S – 5 Days

HP-UX System & Network Administration II
Instructor-led Course
Course Code:
H3065S – 5 days

HP-UX 11i v3 System Administration
Exam **HP0-A01**
exams

CSA Certificate



HP OpenVMS v8

Minimum six months' experience in the IT industry

courses

HP OpenVMS System Management II:
Installation, Configuration & Customisation
Instructor-led Course
Course Code: **U3725S** – 5 Days

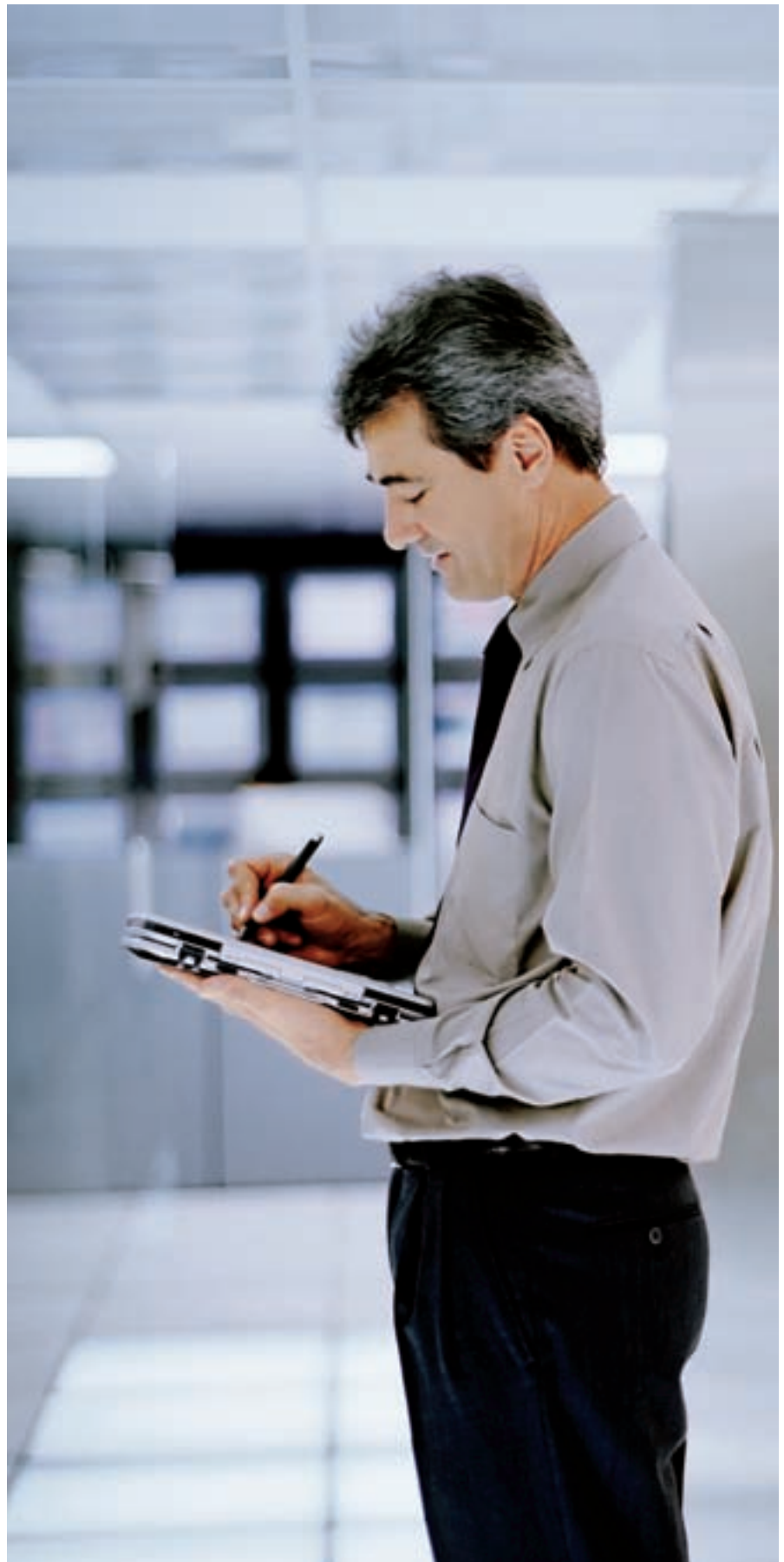
HP OpenVMS Fundamentals
Instructor-led Course
Course Code: **U3716S** – 5 Days

HP OpenVMS System Management I:
Essentials for Established Systems
Instructor-led Course
Course Code: **U3724S** – 5 Days

HP OpenVMS v8.2 Technical Update
Instructor-led Course
Course Code: **U8631S** – 2 Days

HP OpenVMS System Administration
Exam **HPO-081**

exams





Certified Systems Engineer

HP-UX 11i v3

Pre-requisites

CSA – HP-UX 11i v3

Courses and exams

Step 1

courses

Recommended minimum training:

Hands-on with Logical Volume Manager & Mirrordisk/UX Instructor-led Course
Course Code: **H6285S** – 3 Days

and

HP Partition Management: nPars, vPars, & Integrity Virtual Machines, Instructor-led Course
Course Code: **U5075S** – 4 Days

and

Managing Software with Ignite-UX, Instructor-led Course
Course Code: **H1978S** – 3 Days

and

VERITAS Volume Manager for HP-UX, Instructor-led Course
Course Code: **H7085S** – 4 Days

and

HP-UX 11i v3 Delta course, Recorded Course
Course Code: **36082** – 3 Days

HP-UX 11i v3 Advanced System Administration, Exam **HP0-A02**

exams

Step 2

courses

Recommended minimum training:

HP Serviceguard I Instructor-led Course
Course Code: **H6487S** – 5 Days

Additional recommended courses:

POSIX Shell Programming Instructor-led Course
Course Code: **H4322S** – 5 Days
and
Disaster Tolerant Architectures with Serviceguard, Oracle 9i & Oracle 10g RAC Instructor-led Course
Course Code: **U8601S** – 5 Days

Choose one of the following

or

Training:

HP-UX Security I Instructor-led Course
Course Code: **H3541S** – 5 Days

and

HP-UX Troubleshooting Instructor-led Course
Course Code: **H4264S** – 5 Days

or

Recommended minimum training:

HP Virtual Server Environment overview, Web-based Training, Course Code (CC): **HB503AAE**
and
HP Capacity Advisor, Instructor-led Course, CC: **HB504S** – 2 Days
and
HP Partition Management: nPars, vPars, & Integrity Virtual Machines, Instructor-led Course, CC: **U5075S** – 3 Days
and
HP-UX Resource Management with PRM & WLM,

Instructor-led Course, CC: **U5447S** – 3 Days
and
HP Global Workload Manager (gWLM), Instructor-led Course, CC: **HC719S** – 1 Day
and
HP Integrity Virtual Machine, Instructor-led Course, CC: **HB506S** – 1 Day
and
HP Systems Insight Manager, Instructor-led Course, CC: **HB508S** – 4 Days
and
HP-UX Instant Capacity (iCAP and GiCAP), CC: **HC720S** – 1 Day

HP-UX High Availability, Exam **HP0-914**

exams

HP-UX 11i v3 Security Administration

Exam **HP0-P17**

HP-UX Virtual Server Environment


Exam **HP0-090**

CSE Certificate



CSE – Specialty in High Availability – HP-UX 11i v3

HP Certified Professionals.
Get IT right the first time.



CSE – Specialty in Networking and Security HP-UX 11i v3

HP Certified Professionals.
Get IT right the first time.



CSE – Specialty in Virtualization HP-UX 11i v3

HP Certified Professionals.
Get IT right the first time.

HP OpenVMS v8

CSA – HP OpenVMS v8

courses

Managing Complex HP OpenVMS Systems
Course Code: **U3726S** – 5 Days

HP OpenVMS System Management II:
Installation, Configuration and Customisation
Course Code: **U3725S** – 5 Days

OpenVMS Advanced Administration, Performance, Support,
Exam **HP0-082**

exams

courses

Choose one of the following

TCP/IP services for OpenVMS
Course Code:
U3728S – 5 Days

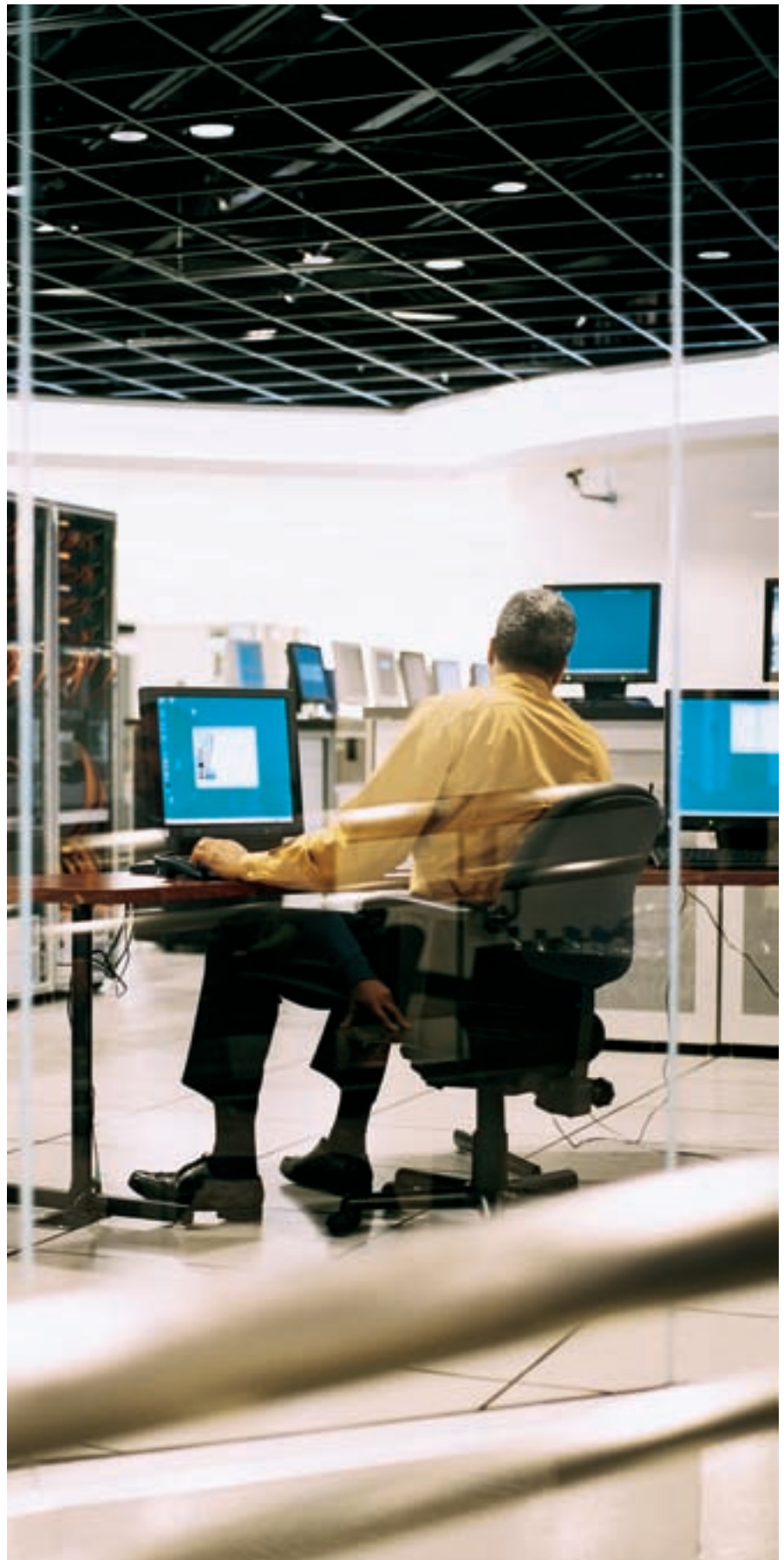
or

HP OpenVMS System
and Network Security
Course Code:
HB518S – 5 Days

OpenVMS Network
Administration, Exam **HP0-083**

exams

OpenVMS Security
Administration, Exam **HP0-276**





Certified Systems Engineer

HP NonStop Kernel

Pre-requisites

None

Courses and exams

	courses	exams
Step 1	Instructor-led Courses: U4147S – 4 Days and U4150S – 4 Days and U4167S – 3 Days	NonStop Kernel Basics (Level 1) Exam HP0-660
Step 2	Instructor-led Courses: U4179S – 4 Days and U4188S – 5 Days and U4193S – 3 Days and U4195S – 5 Days and U4196S – 4 Days and U4176S – 5 Days	NonStop Kernel Advanced (Level 2) Exam HP0-760
Step 3	Choose one of the following Instructor-led Courses: U4150S – 4 Days and U4186S – 4 Days and U4180S – 5 Days and U4194S – 3 Days	NonStop Kernel System Management & Operations Exam HP0-763
	or Instructor-led Courses: U4150S – 4 Days and U4181S – 4 Days and U4186S – 4 Days and U4188S – 5 Days and U4193S – 3 Days and U4194S – 3 Days and U4196S – 4 Days	NonStop Kernel Platform Support Exam HP0-762
	or Instructor-led Courses: U4178S – 8 Days and U4179S – 4 Days	NonStop Guardian Architecture Exam HP0-764

Continuation of step 3 from page 62

or

Instructor-led Courses:

U3959S – 5 Days

and

U4160S – 4 Days

and

U4159S – 4 Days

and

U4188S – 5 Days

NonStop Web Enabling
Exam **HP0-765**

or

Securing NonStop servers using Safeguard

Instructor-led Course

Course Code: **U4196S** – 4 Days

NonStop Security
Exam **HP0-766**

or

Instructor-led Courses:

U4186S – 4 Days

NonStop Transaction
Management Facility (TMF)
Exam **HP0-768**

or

Instructor-led Courses:

U4189S – 4 Days

or

U4190S – 5 Days

and

U4193S – 3 Days

and

U4194S – 3 Days

NonStop Pathway
TS & TS/MP
Exam **HP0-767**

or

Instructor-led Courses:

U4180S – 5 Days

and

U4181S – 4 Days

and

U5082S – 2 Days

and

U4182S – 4 Days

and

U4183S – 4 Days

NonStop Structured Query
Language (SQL)
Exam **HP0-780**

or

Instructor-led Courses:

U4195S – 5 Days

and

U4178S – 8 Days

and

U4179S – 4 Days

NonStop Performance
Analysis & Tuning
Exam **HP0-781**

or

Instructor-led Courses:

U4146S – 4 Days

NonStop Remote Database
Facility (RDF)
Exam **HP0-782**

CSE
Certificate



CSE –
HP NonStop
Kernel

HP Certified
Professionals.
Get IT right the first time.



Certified Systems Developer

HP NonStop Application Developer

Pre-requisites

None

Courses and exams

Step 1

courses

U4147S – 4 Days and **U4181S** – 4 Days and **U4188S** – 5 Days

NonStop Application Design & Development, Exam **HP0-664**
exams

Step 2

courses

U4189S – 4 Days and **U4152S** – 5 Days and **U4182S** – 4 Days
or
U4190S – 5 Days

NonStop Advanced Application Development, Exam **HP0-787**
exams

Step 3

courses

Choose one of the following

U4160S – 4 Days
and
U4159S – 4 Days
and
U4188S – 5 Days
and
U3959S – 4 Days

or
U4180S – 5 Days
and
U4181S – 4 Days
and
U5082S – 2 Days
and
U4182S – 4 Days
and
U4183S – 4 Days

or
U4189S – 4 Days
or
U4190S – 5 Days

U4192S – 2 Days
and
U4193S – 3 Days
and
U4194S – 3 Days

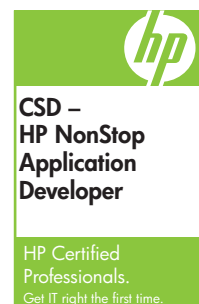
NonStop Web Enabling
Exam **HP0-765**

exams

NonStop Structured Query
Language (SQL)
Exam **HP0-780**

NonStop Pathway
TS and TS/MP
Exam **HP0-767**

CSD Certificate





Accredited Platform Specialist



HP Commercial Desktops, Workstations & Notebooks

HP Smart Desktop Services [2005]

HP Designjet Solutions [2006]

Pre-requisites

It is recommended (not mandatory) that candidates pursuing this credential first obtain the CompTIA A+ credential or have equivalent skills and knowledge.

None

None

Courses and exams

Step 1

courses

Servicing HP Commercial Desktops, Workstations & Notebooks
Web-based Training
Course Code: **37392**

or

Servicing HP Commercial Desktops, Workstations & Notebooks
Instructor-led Course
Course Code: **37391** – 2 Days

Smart Desktop Management Service Documentation
Web-based Training
Course Code: **24399** – 8 Hours

Smart Desktop Data Protection Support
Web-based Training
Course Code: **24418** – 2 Hours

Smart Desktop Management: SR-Dash
Web-based Training
Course Code: **24419** – 2 Hours

Smart Desktop Software Rollback Support
Web-based Training
Course Code: **24420** – 1 Hour

Servicing HP Desktops, Workstations & Notebooks
Exam **HP2-Q01**
exams

Supporting HP Smart Desktop Services
Exam **HP2-033**

Imaging and Printing Fundamentals: Drivers
Web-based Training
Course Code: **13144** – 2 Hours

and
Imaging and Printing Fundamentals: Printer Languages
Web-based Training
Course Code: **13064** – 2 Hours

and
Inkjet Fundamentals Web-based Training
Course Code: **28358** – 1 Hour

and
Inkjet Fundamentals: The Printing Process
Web-based Training
Course Code: **30740** – 30 Minutes

and
Imaging and Printing Fundamentals: Color
Web-based Training
Course Code: **2702** – 1 Hour

and
Inkjet Fundamentals: Inkjet Printers Hardware Basics
Course Code: **30739**

and
Inkjet Fundamentals: Ink and Media Interaction
Web-based Training
Course Code: **28357** – 1 Hour

and
Inkjet Fundamentals: Image Quality
Web-based Training
Course Code: **28356** – 1 Hour

and
Imaging and Printing Fundamentals: Connectivity
Web-based Training
Course Code: **13036** – 2 Hours

and
Printers Fundamentals: Networking Fundamentals
Web-based Training
Course Code: **11123** – 2 Hours

and
Printers Fundamentals: Network Printing Fundamentals
Web-based Training
Course Code: **11125** – 2 Hours

Master Course*

HP Designjet master certification course
Web-based Training
Course Code: **42062**

HP Designjet Foundations
Exam **HP2-B11**

* This Master Course can be taken instead of all the individual courses listed above

APS Certificate



APS – HP Commercial Desktops, Workstations & Notebooks

HP Certified Professionals.
Get IT right the first time.



APS – HP Smart Desktop Services [2005]

HP Certified Professionals.
Get IT right the first time.



APS – HP Designjet Solutions [2006]

HP Certified Professionals.
Get IT right the first time.

HP LaserJet Solutions [2006]

ProCurve Networking [2004]

None

None

courses

LaserJet Fundamentals: Hardware Basics Web-based Training Course Code: 15956 – 2 Hours	and	Imaging and Printing Fundamentals: Media Web-based Training Course Code: 20350 – 2 Hours	and	Printers Fundamentals: Networking Fundamentals Web-based Training Course Code: 11123 – 2 Hours
LaserJet Fundamentals: Toner Web-based Training Course Code: 17044 – 2 Hours	and	Imaging and Printing Fundamentals: Drivers Web-based Training Course Code: 13144 – 2 Hours	and	Printers Fundamentals: Network Printing Fundamentals Web-based Training Course Code: 11125 – 2 Hours
LaserJet Fundamentals: MFP Basics Web-based Training Course Code: 15565 – 2 Hours	and	HP LaserJet Fundamentals: Driver Labs Web-based Training Course Code: 15446 – 2 Hours	and	LaserJet Fundamentals: Troubleshooting Web-based Training Course Code: 15225 – 2 Hours
Imaging and Printing Fundamentals: Color Web-based Training Course Code: 2702 – 1 Hour	and	Imaging and Printing Fundamentals: Connectivity Web-based Training Course Code: 13036 – 2 Hours		

Installation & Service of
ProCurve Devices
Instructor-led Course
Course Code:
16461 – 2 Days

ProCurve Networking Primer
Web-based Training

Master Courses*

Printers Fundamentals: Imaging & Printing Fundamentals Master Course
Web-based Training
Course Code: **32304** – 13 Hours

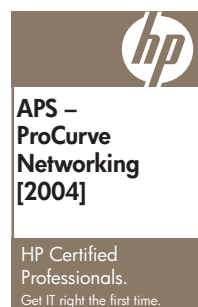
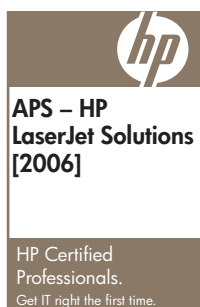
Printers Fundamentals: LaserJet Fundamentals Master Course
Web-based Training
Course Code: **32303** – 14 Hours

HP LaserJet Foundations
Exam **HP2-037**

exams

Installation & Service of
ProCurve Devices
Exam **HP2-964**

* These Master Courses can be taken instead of all the individual courses listed above



Accredited Platform Specialist



HP ProLiant ML/DL Servers [2007]

HP BladeSystem [2007]

HP ProLiant Storage Server Workgroup Products [2005]

Pre-requisites

CompTIA Server+ Certification
or
Industry Standard Architecture & Technology, Exam **HP2-T11***

CompTIA Server+ Certification
or
Industry Standard Architecture & Technology, Exam **HP2-T11***

Web-based Trainings

Courses and exams

Step 1

courses

HP Service Fundamentals
Instructor-led Course
Course Code: **37948** – 1 Day

or
APS Service Fundamentals (self-study)
Web-based Training
Course Code: **40176**

HP ProLiant Server Basics
Web-based Training
Course Code: **209**

HP ProLiant Family
Web-based Training
Course Code: **205**

Servicing HP ProLiant ML/DL Servers
Instructor-led Course
Course Code:
36936 – 2 Days

Servicing HP ProLiant ML/DL Servers
Exam **HP2-T12**

exams

HP Service Fundamentals
Instructor-led Course
Course Code: **37948** – 1 Day
or
APS Service Fundamentals (self-study), Web-based Training
Course Code: **40176**

HP ProLiant Server Basics
Web-based Training
Course Code: **209**

HP ProLiant Family
Web-based Training
Course Code: **205**

Servicing HP BladeSystem
Instructor-led Course
Course Code:
36940 – 2 Days

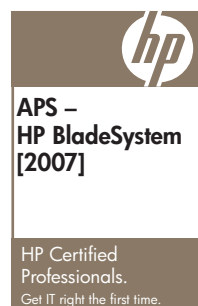
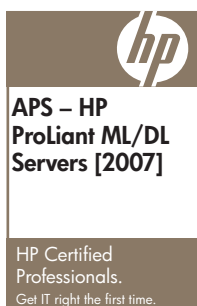
Servicing HP BladeSystem
Exam **HP2-K01**

HP ProLiant Storage Server (NAS)
Web-based Training
Course Code:
27626 – 3 Days

HP ProLiant Storage Server
Workgroup Products
Exam **HP2-060**

* preparatory course for this exam:
Industry Standard Architecture & Technology
Instructor-led Course
Course Code:
36939 – 5 days

APS Certificate



**HP StorageWorks
MSA1000 & MSA1500
[2005]**

Web-based Trainings

HP StorageWorks MSA1000,
MSA1500cs and MSA 1510i
Array Service and Support
Instructor-led Course
Course Code:
22989 – 4 Days

Supporting the MSA 1000,
1500cs & 1510i
Exam **HP2-K08**



**APS – HP
StorageWorks
MSA1000 &
MSA1500 [2005]**

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Accredited Platform Specialist



Pre-requisites

Courses and exams

HP StorageWorks MSL Tape Libraries [2006]

HP StorageWorks Optical Storage (UDO & MO) [2004]

Web-based Trainings

None

Step 1

courses

HP StorageWorks MSL5000/6000 Series Library Service and Support
Web-based Training
Course Code: **4954**

HP Standalone Tape Technologies Service and Maintenance
Web-based Training
Course Code: **700**

Supporting MSL5000/6000 Series Libraries
Exam **HP2-K10**

exams

Step 2

courses

HP StorageWorks MSL2024/MSL4048/MSL 8096 Tape Library Service and Support
Web-based Training
Course Code: **31000**

HP Standalone Tape Technologies Service and Maintenance
Web-based Training
Course Code: **700**

Supporting MSL2024 and MSL4048 Tape Libraries
Exam **HP2-K09**

exams

HP StorageWorks Optical Products Service & Maintenance (UDO & UMO)
Web-based Training
Course Code: **17038**


or

HP StorageWorks Optical Products Service & Maintenance (UDO & MO)
Instructor-led Course
Course Code: **17037** – 3 Days

HP StorageWorks Optical Products MO/UDO Conversion Lab
Instructor-led Course
Course Code: **18017** – 1 Day


Optical Storage (UDO & MO) Service & Support
Exam **HP2-980**

APS Certificate



APS – HP StorageWorks MSL Tape Libraries [2006]

HP Certified Professionals.
Get IT right the first time.



APS – HP StorageWorks Optical Storage (UDO & MO) [2004]

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Contact information

To learn more about the HP Certified Professional Program, visit
www.hp.com/go/certification/emea

EMEA region:

- E-mail address: certification.emea@hp.com
- For a list of numbers in the EMEA countries, go to
www.hp.com/go/certification/emea and select "Contact your local team"

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4AA1-5623EEE. Rev.1, March 2008

